



# Delivering the **Power of Sight**

Investor Presentation

March 2022

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# Our Mission

Transform Ophthalmology and Optometry through products that **target the underlying causes** of the world's most prevalent eye diseases

Establish new treatment paradigms and create an **interventional mindset in Eyecare** to replace conventional outdated approaches



# Our Product Development Process



## Comprehensive Understanding of Disease Physiology

Analyze available clinical data, science and literature to achieve sound understanding of disease

## Address the Underlying Causes

Developing and marketing products designed to restore natural functionality of diseased eyes for optimal combination of effectiveness and safety

## Intuitive Design

Innovate with intuitive, minimally invasive, user-friendly “go to” solutions and procedures for eyecare providers (ECPs)

## Patient Access

Maximize availability and accessibility of solutions to patients with a data-driven approach and clinical rigor

***Four fundamental requirements  
to deliver consistent, effective and safe outcomes for patients***

# Developing and Commercializing Broad Portfolio of Products to Treat Glaucoma and Dry Eye Disease



**Large, unmet market need**



**Differentiated,  
innovative, intuitive design**



**Robust  
clinical data**



**Maximized patient access**

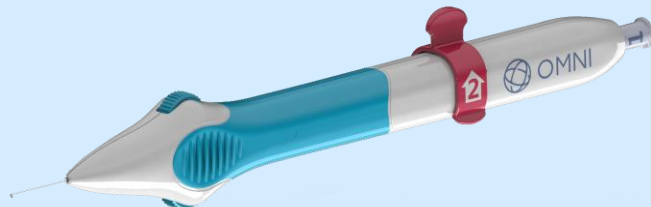


**Comprehensive IP protection**



**Demonstrated growth & strong  
financial profile**

# Products Designed to Define Categories



## Micro-invasive Glaucoma Surgery (MIGS) in POAG

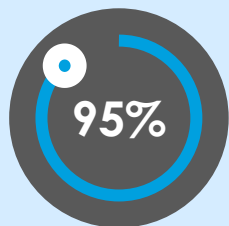
*Launched in February 2018*



U.S. TAM<sup>1</sup>



OMNI<sup>®</sup> cases performed to date<sup>2</sup>



of 2021 Revenue

**Unlocking the Standalone MIGS Market**

1. Company estimate for 2020

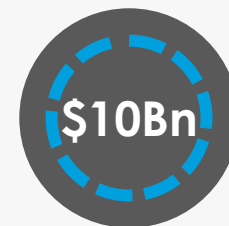
2. As of December 31, 2021

3. FDA 510k to expand indication for use cleared December 2021



## Wearable eyelid treatment for adult patients with evaporative DED due to MGD<sup>3</sup>

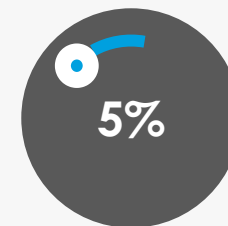
*Controlled release in April 2019*



U.S. TAM<sup>1</sup>



TearCare<sup>®</sup> cases performed to date<sup>2</sup>



of 2021 Revenue

**Expanding Patient Access**

# Strategic Value Creation Initiatives



## Expand Presence in Established Combination Cataract MIGS Segment in POAG

- Continue gaining adoption among existing base of >5,000 MIGS-trained surgeons
- Continue taking share by leveraging the ability of OMNI® to address all three points of potential resistance in the conventional outflow pathway
- Compelling growth opportunity: \$1BN Combination Cataract segment is ~1/3 penetrated
- Combination Cataract clinical trials

## Develop and Grow Underserved Standalone MIGS Segment in POAG

- Significant untapped opportunity in 5x larger Standalone MIGS segment
- Expand use by existing OMNI-trained surgeons from Combination Cataract cases to Standalone cases
- Educate primary care ophthalmologists and optometrists, who typically first diagnose and treat POAG, that a mild-to-moderate Standalone MIGS procedure is available and help connect with local OMNI-trained surgeons
- Standalone clinical trials



## Develop Market Access for TearCare® Procedures

- Long term strategy with multiple complementary elements
- SAHARA RCT versus Restasis® – designed with input from eight payor medical directors to demonstrate effectiveness and durability
- Real-world claims submissions
- **December 2021 FDA clearance** expanded indication for use; plan to seek further IFU expansions in the future
- Convert existing Category III CPT code (0563T) to permanent Category I code





# PRIMARY OPEN-ANGLE GLAUCOMA (POAG)



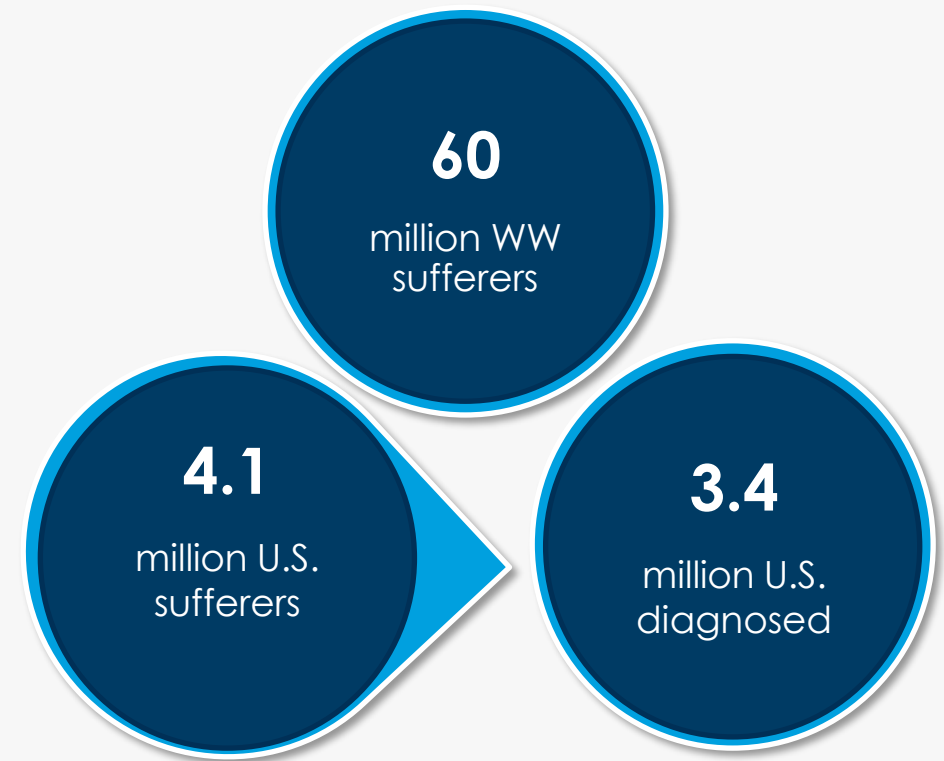
OMNI™  
SURGICAL SYSTEM



# Primary Open-Angle Glaucoma: A Large, Growing Market

- **Glaucoma is world's leading cause of irreversible blindness**
  - POAG is the most prevalent form of glaucoma
- **No cure and progressive**
- **Steadily growing patient base**
  - Improving diagnostics
  - Aging populations
  - Demographic shifts
  - Growth of comorbidities such as diabetes, heart disease and high blood pressure
- In POAG, aqueous humor builds up in the anterior chamber of the eye
- Resultant tension can interfere with blood supply to the optic nerve, leading to **optic nerve cell death and irreversible vision loss**
- **Elevated intraocular pressure (IOP)** is one of the greatest and the only controllable risk factor of POAG

## POAG prevalence



# Current Global POAG Treatment Market

- **Rx medications** currently have the supermajority of treatment share (estimated >80%)
- **Conventional surgery** has been a last line therapy
- **MIGS** are transforming POAG treatment, but still well underpenetrated (estimated <10%)
  - Fastest growing treatment segment (25%-37% est. W.W. 2020-2025 CAGR)
  - Growth driven by fast recovery times, attractive safety profile, low rate of side effects
  - Disproportionately performed in combination with cataract surgery today since trabecular bypass stents (which are only indicated for use in combination with cataract surgery in the U.S.) were first MIGS entrants

**Our definition of MIGS = minimally invasive glaucoma procedures utilizing an *ab interno* approach through a single, clear corneal microincision**

# U.S. MIGS Total Addressable Market

Enormous market development opportunity

2020 U.S. surgical glaucoma device manufacturer revenues only ~\$350 million

**4.2 million people**

*U.S. population with POAG and PEX (pseudoexfoliation glaucoma)*

**3.5 million people**

*U.S. population diagnosed with POAG and PEX*

**3.4 million people**

*U.S. population diagnosed with POAG*

*PEX estimated to account for 0-6% of combined  
POAG / PEX glaucoma (assumes 3% midpoint)*

**6.2 million eyes**

*with POAG in the U.S.*

*Assumes 80% bilateral prevalence  
(1.8x multiplier)*

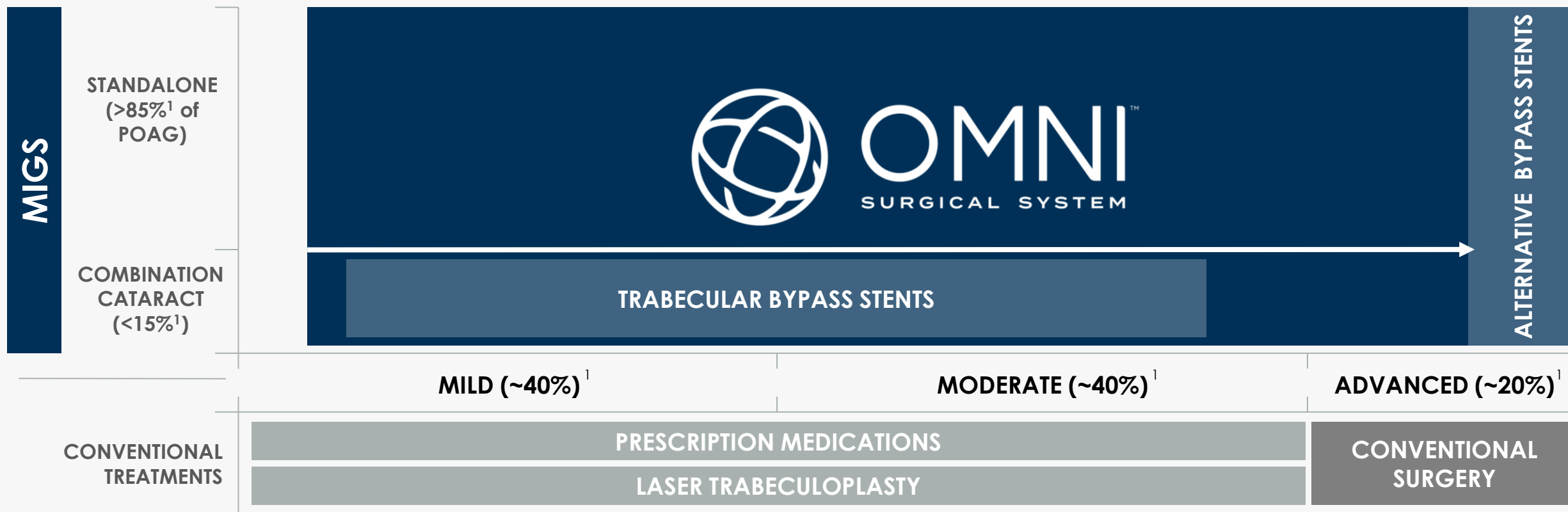
**~\$6 billion**

*U.S. TAM for POAG*

*Assumes average 2021  
ASP for MIGS devices*

# POAG Treatment Paradigm

**OMNI®** is designed to expand MIGS reach and impact and **enable a new interventional treatment paradigm**



<sup>1</sup>. Represents estimated % of U.S. POAG patients

# “Standalone” = Extending MIGS to All POAG

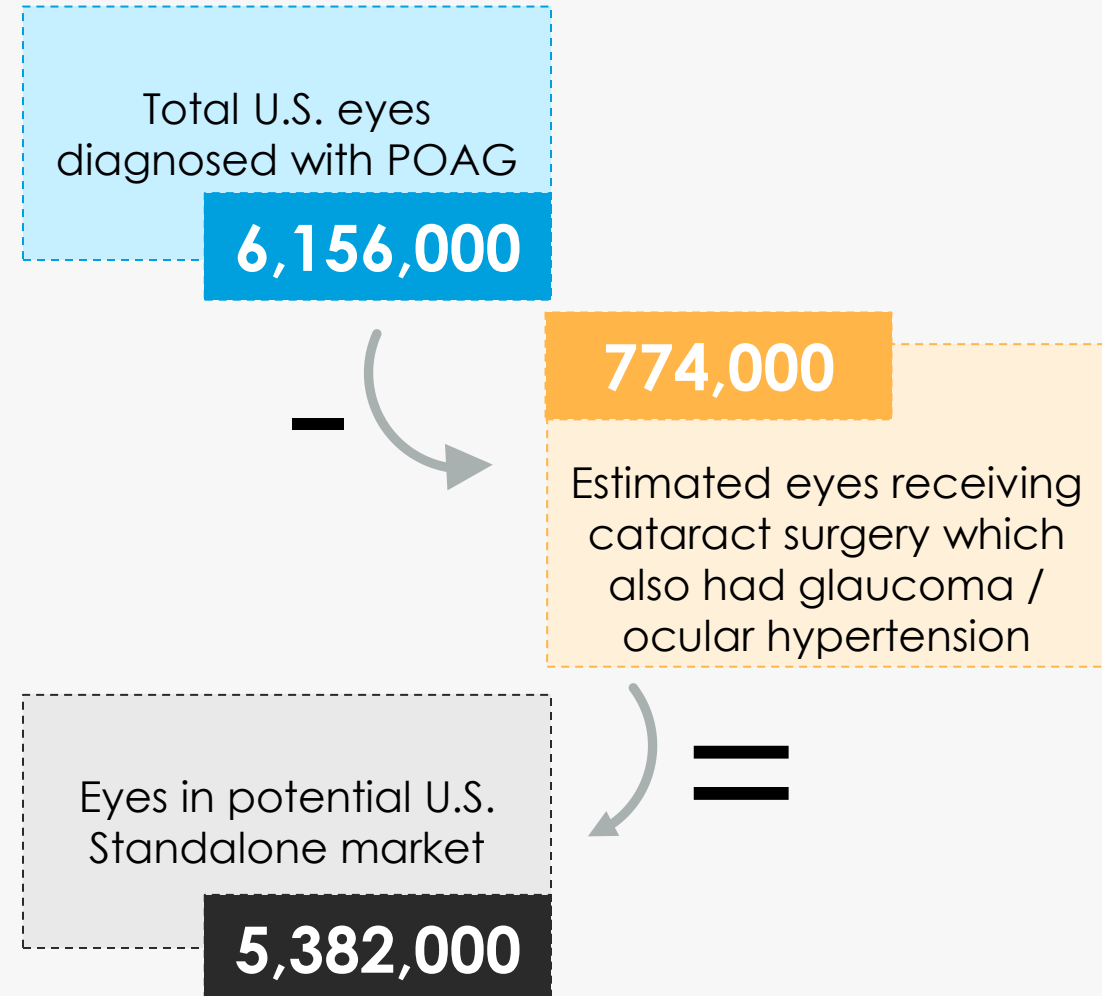
## Combination Cataract (<15% of POAG eyes)

- Concurrent MIGS and cataract procedure
- Benefits from inherent IOP-lowering effect of cataract surgery
- First-mover trabecular bypass stents are only authorized for use in Combination Cataract cases
  - Has skewed MIGS towards this segment

## Standalone (>85% of POAG eyes)

- **Large, underdeveloped and underpenetrated**
- MIGS procedure the primary reason for patient to be brought into the OR
- Standalone adoption and growth require **strong and highly consistent effectiveness**, particularly without the benefit of concurrent cataract surgery

## Eyes Treated in 2019



# OMNI® Addresses the 3 Primary Points of Resistance

We believe OMNI is singularly well-suited among MIGS devices to comprehensively address **all 3 primary points** of resistance in the conventional outflow pathway

**Canaloplasty** using OMNI expands and dilates **Schlemm's canal and collector channels**

**Trabeculotomy** using OMNI unroofs the **trabecular meshwork**



	① TRABECULAR MESHWORK	② SCHLEMM'S CANAL	③ COLLECTOR CHANNELS
Trabecular Bypass Stents	✓		
Canaloplasty Only		✓	✓
Trabeculotomy Only	✓		
 OMNI SURGICAL SYSTEM	✓	✓	✓

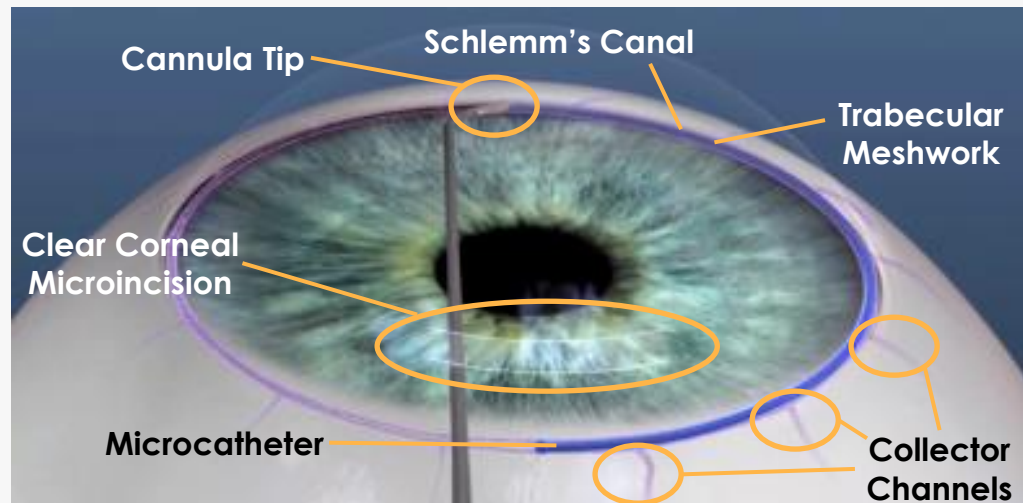
We believe (i) there is NO diagnostic to determine where the resistance is in the conventional outflow pathway and (ii) OMNI® is singularly well-suited to address all 3 primary points of resistance

# OMNI<sup>®</sup>: Cleared for Use in a Revolutionary MIGS Procedure in All Adult Patients with POAG

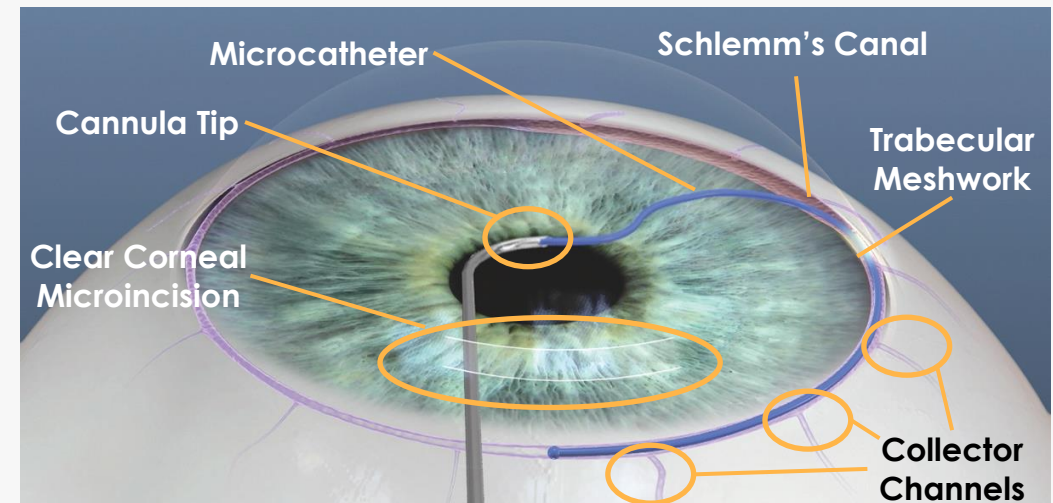
Device Cleared for Use in an Efficient, Titratable Approach to Two Proven, Effective Procedures

**Conventional *ab externo*** canaloplasty and trabeculotomy procedures are effective, but invasive (require deep scleral incisions) and associated with complications and longer recovery times

**OMNI** enables two sequential, ***ab interno*** MIGS procedures in adults with POAG – intuitive, minimally invasive, performed through a single clear corneal microincision, and each titratable up to 360°



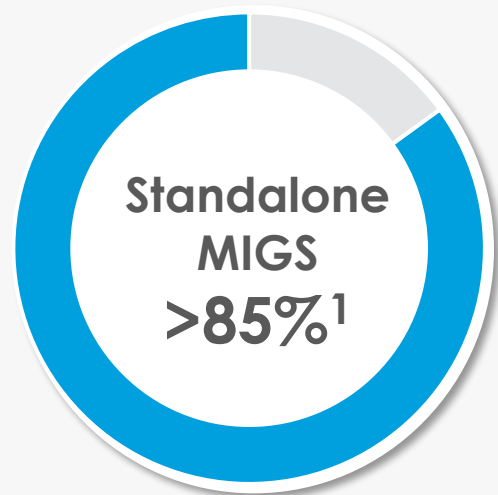
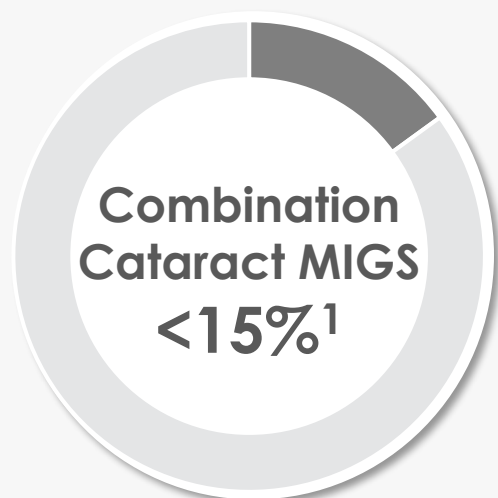
Canaloplasty using OMNI



Trabeculotomy using OMNI



# OMNI<sup>®</sup> is Titratable to All 6 MIGS Categories in POAG



Mild Disease  
(40%)<sup>1</sup>

360°  
Canaloplasty<sup>2</sup>

Moderate Disease  
(40%)<sup>1</sup>

360°  
Canaloplasty  
90° - 180° Trab

Advanced Disease  
(20%)<sup>1</sup>

360°  
Canaloplasty  
180° - 360° Trab

360°  
Canaloplasty  
90° - 180° Trab

360°  
Canaloplasty  
180° Trab

360°  
Canaloplasty  
360° Trab

Primary Distinguishing Treatment Requirements for MIGS Procedures:



Low Risk of Hyphema



Consistency of Efficacy



Degree of Efficacy

1. Represents estimated % of U.S. POAG TAM

2. The FDA granted an investigational device exemption authorizing our PRECISION RCT to assess the safety and effectiveness of a canaloplasty alone procedure in conjunction with cataract surgery

# FDA-Cleared IFU of OMNI® Supports Strong Market Positioning

## March 2021 Indication for Use

*“For **canaloplasty** (microcatheterization and transluminal viscodilation of Schlemm's canal) followed by **trabeculotomy** (cutting of trabecular meshwork) to **reduce intraocular pressure (IOP)** in adult patients with primary open-angle glaucoma”*

**OMNI is the only device cleared by the FDA based on clinical data using an *ab interno* approach that can:**

Be used in **Mild-to-Moderate Combination Cataract or Standalone procedures**

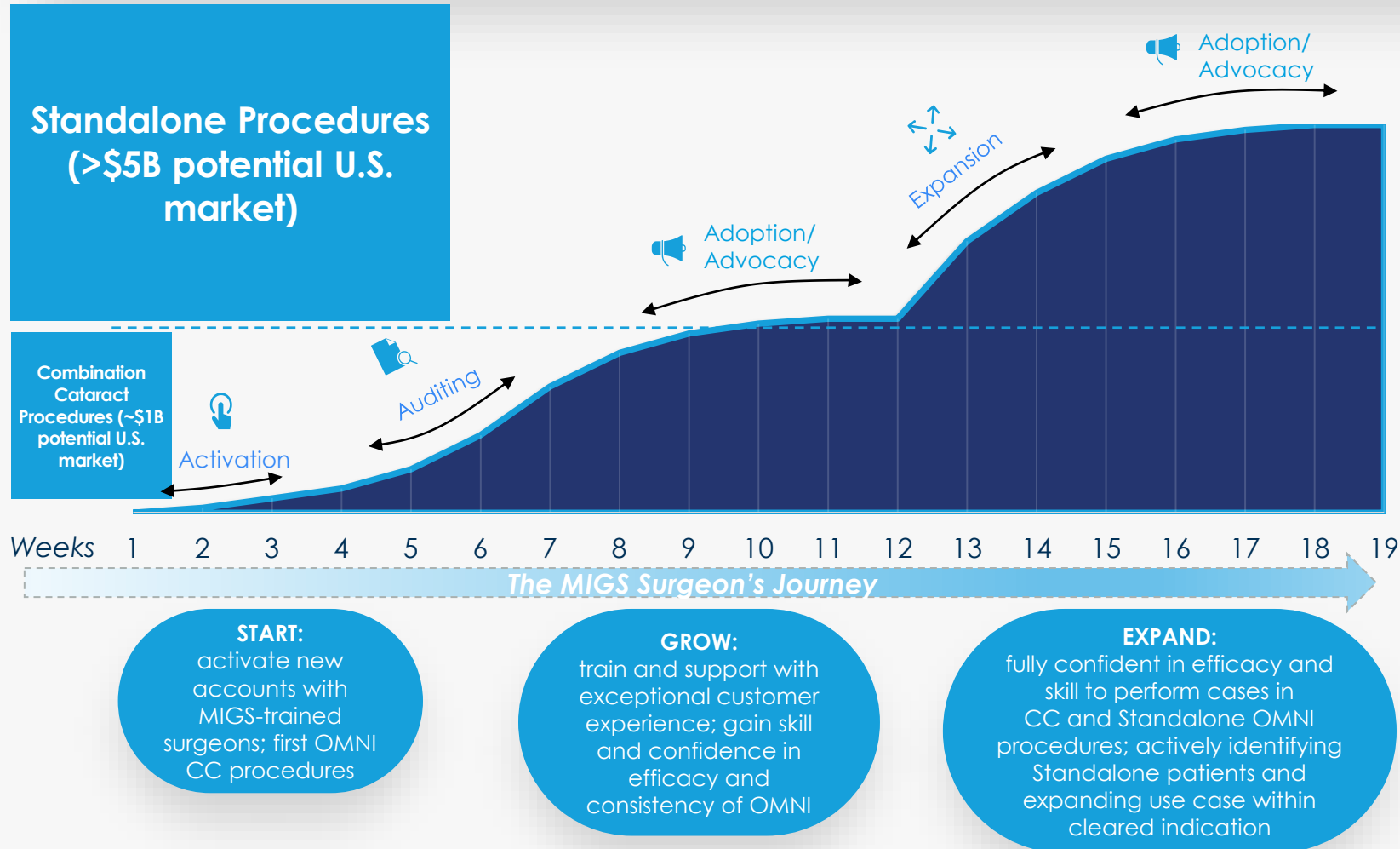
Access **360 degrees** of the diseased conventional outflow pathway through a single clear corneal microincision

Comprehensively address **all three points of resistance** in the conventional outflow pathway in a single outpatient visit

**Reduce IOP** in adult patients with POAG across the spectrum of disease severity

# OMNI Commercial Strategy

Unique go-to-market strategy to serve entire >\$6B MIGS Market



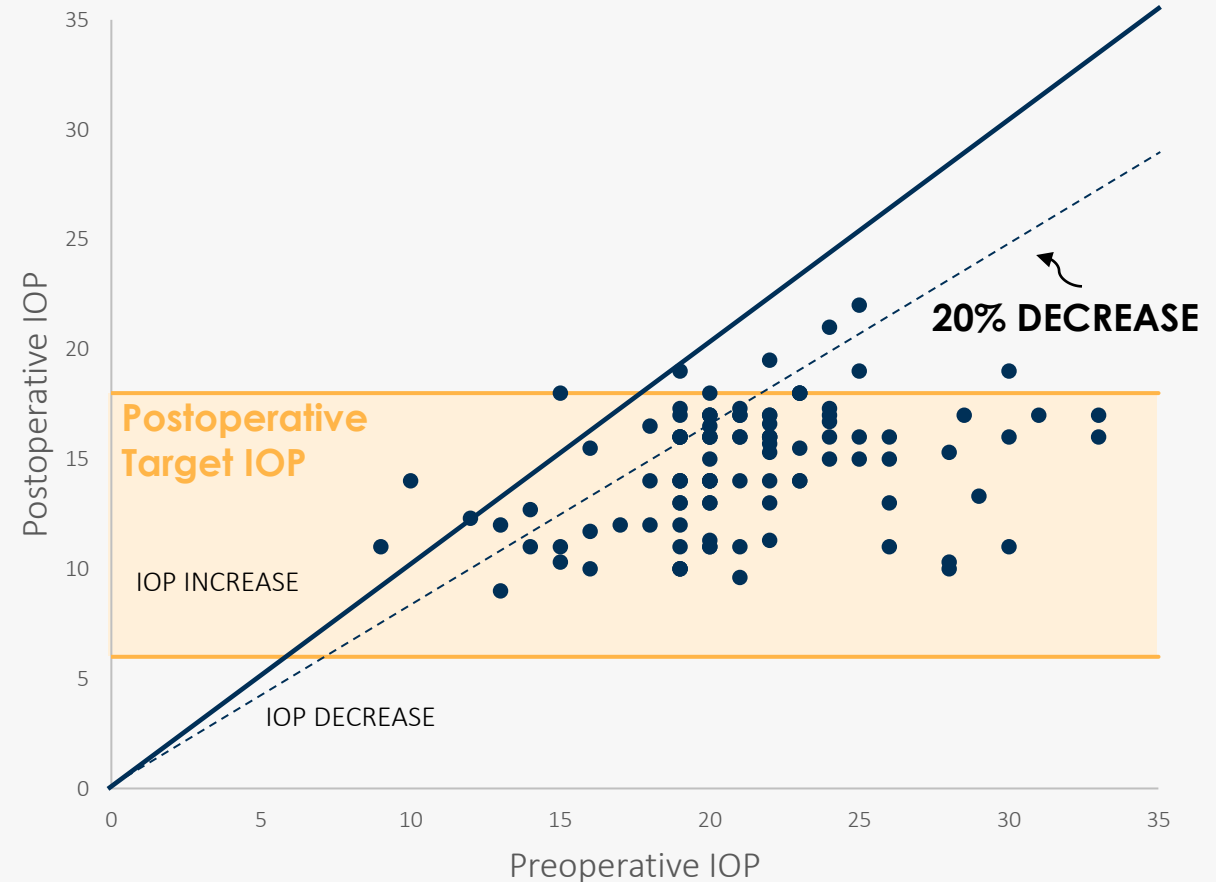
Commercial team structured to unlock Standalone segment

- **Surgical Sales Representatives:** territory-based account coverage in U.S./OUS
- **Strategic Account Managers:** teaching institutions, government
- **Glaucoma Clinical Consultants (expanded team after 2021 beta test):** educate POAG primary care providers about Standalone MIGS

*Significant commercial team expansion in 2022*

# Pooled OMNI<sup>®</sup> Data Across Multiple Clinical Studies: Consistent IOP Reduction

- ROMEO data (published) and single surgeon data sets report **consistent IOP reduction** in real-world settings
  - Pooled data from 4 studies in 5 peer-reviewed publications
  - Observed lower IOP in 98 of 103 patients (95%)
  - Observed  $\geq 20\%$  decrease in IOP in 77 of 103 patients (75%)
  - **For all eyes where preoperative IOP was  $\geq 15$  mmHg, observed lower IOP in 94 of 96 (98%)**



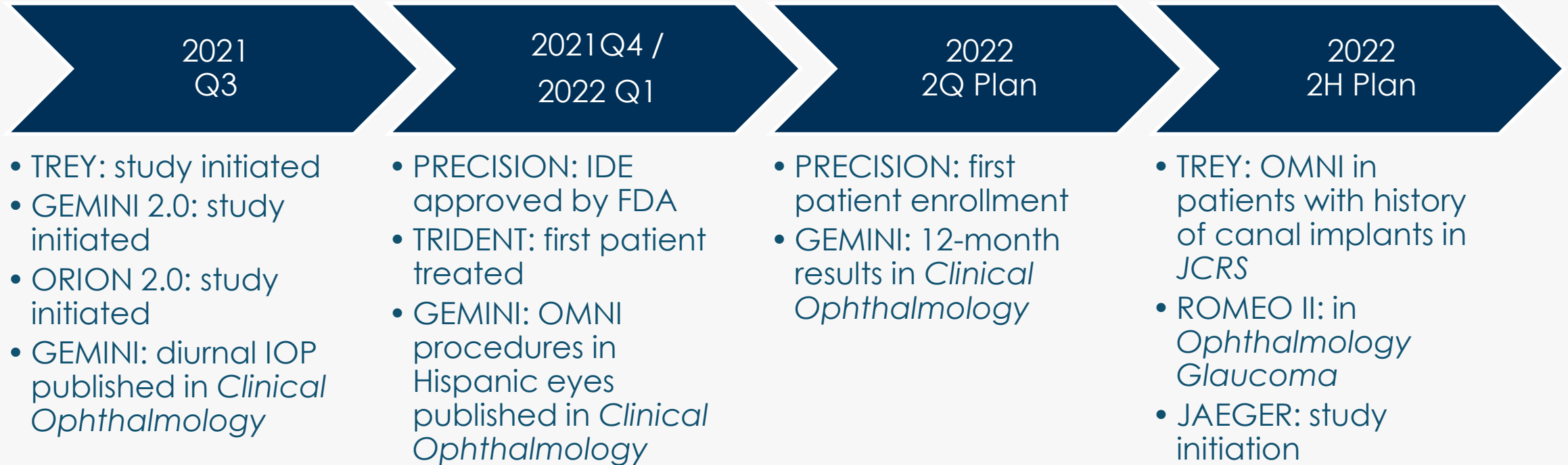
**Consistency is critical for Standalone market development as OMNI procedure would be the sole purpose of patient's operating room visit**

# OMNI<sup>®</sup> Robust Clinical Roadmap

## MIGS Clinical Program

ROMEO (Completed)	GEMINI (Completed)	8 Ongoing and Planned Trials	Goals
<ul style="list-style-type: none"> <li>12-month multi-center retrospective real world study</li> <li><b>Elevated baseline IOP group:</b> significant reduction in IOP and medications</li> <li><b>Controlled baseline IOP group:</b> IOP controlled, significant reduction in medications</li> <li>Compelling and consistent data supported broad FDA cleared indication</li> </ul>	<ul style="list-style-type: none"> <li>12-month multi-center prospective, historic controlled</li> <li>N=150, Mild-to-Moderate, Combination Cataract</li> <li>12-month follow up complete</li> <li>Diurnal IOP article published 3Q2021, two more articles expected 1H2022</li> </ul>	<ul style="list-style-type: none"> <li>★ <b>Includes three RCTs: TRIDENT, PRECISION and JAEGER</b></li> <li>Prospective and real-world study designs</li> <li>Plan to include over 1,500 subjects</li> <li>Standalone and Combination Cataract</li> <li>U.S. and Europe</li> </ul>	<ul style="list-style-type: none"> <li>Drive competitive differentiation and bolster marketing campaigns</li> <li>Establish OMNI as MIGS standard of care in POAG</li> <li>Support reimbursement and coverage</li> <li>Seek FDA clearance of expanded IFU (canaloplasty alone)</li> <li>Support Standalone market development</li> <li>Support OUS commercial efforts</li> </ul>

# Recent and Upcoming OMNI® Clinical Milestones



16 presentations planned for Ophthalmic Congresses in 2022; Active investigator initiated trial (IIT) program

# OMNI® Clinical Timeline

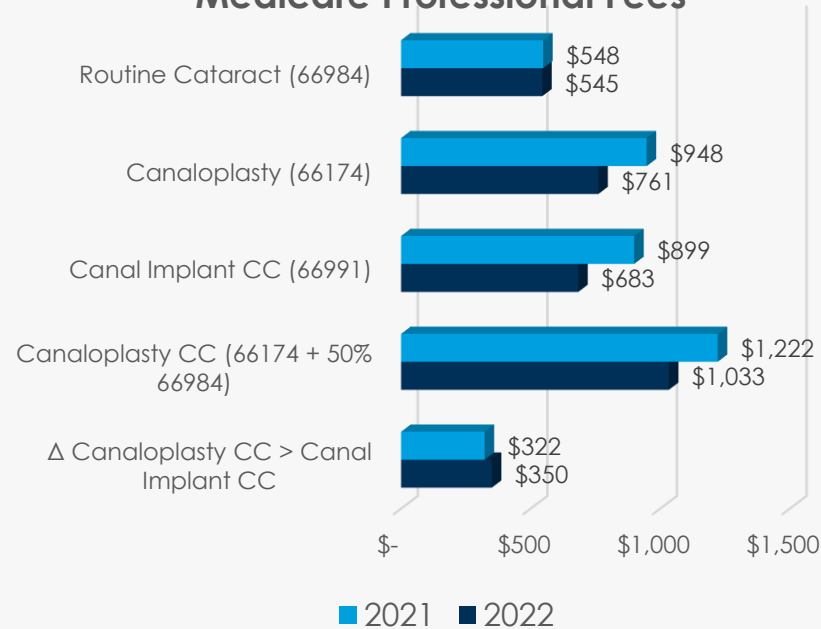
Name	Description	2022		2023		2024		2025	
		1H	2H	1H	2H	1H	2H	1H	2H
TRIDENT	NCT04658095: A Prospective, Randomized, Multicenter Study To Compare The Safety And Effectiveness Of The OMNI® Surgical System And The iStent Inject In Pseudophakic Eyes With Open Angle Glaucoma. Three-armed RCT in Europe evaluating the safety and effectiveness of (1) canaloplasty alone using OMNI, (2) canaloplasty followed by trabeculotomy using OMNI and (3) trabecular bypass canal implants all as standalone intervention in pseudophakic eyes.						Initial results available		
PRECISION	Three-armed RCT IDE evaluating the safety and effectiveness of (1) canaloplasty alone using new higher volume OMNI, (2) canaloplasty followed by trabeculotomy using new higher volume OMNI and (3) trabecular bypass canal implants, all in conjunction with cataract extraction. IDE could be used to support a canaloplasty alone indication for use for OMNI	Initiation planned						Initial results available	
JAEGER	Three-armed RCT IDE evaluating the safety and effectiveness of (1) canaloplasty alone using new higher volume OMNI, (2) canaloplasty followed by trabeculotomy using new higher volume OMNI and (3) hypotensive medication		Initiation planned						Initial results available
TREY	Retrospective study evaluating the effectiveness of Standalone intervention using OMNI in eyes with uncontrolled IOP previously treated with trabecular bypass canal implants	Initial results available							
ROMEO II	Multi-center study to evaluate longer term outcomes (18-24 months) from Elevated IOP cohort (>18 mmHg) in ROMEO study		Initial results available						
GEMINI 2.0	NCT05044793: An Observational Multicenter Clinical Study To Assess The Long-Term Safety And Effectiveness Of The OMNI® Surgical System In Combination With Cataract Surgery In Eyes With Open Angle Glaucoma				Initial results available				
ORION 2.0	NCT04872348: An Observational Multicenter Clinical Study To Assess The Safety And Effectiveness Of The OMNI® Surgical System In Pseudophakic Eyes With Primary Open Angle Glaucoma. Evaluate 24-month durability of effectiveness and safety for OMNI					Initial results available			
AAO/IRIS® Registry	Evaluate historical data for OMNI and competing products from IRIS® Registry in the U.S.	Initiation planned	Initial results available						

Note: Clinical trials, including their design, endpoints and timing, are subject to change at the Company's discretion. Initial results may include preliminary data and interim analyses that are subject to change.



# CMS Final Payment Rules 2022 vs. 2021

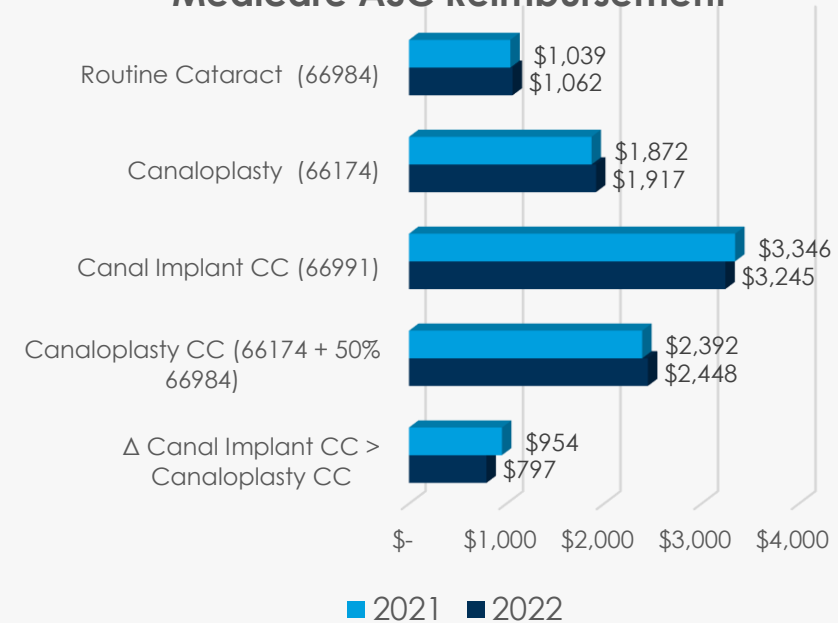
## Medicare Professional Fees



- Professional fees for Canaloplasty and Canal Implant Combination Cataract were reduced
- Canaloplasty maintains \$350 advantage over Canal Implants in Combination Cataract setting
- Standalone Canaloplasty fee \$216 higher than Routine Cataract

Note: 66991 is a new code effective 1/1/22. The estimated 2021 fees are based on representative carrier pricing for 0191T plus 50% of 66984.

## Medicare ASC Reimbursement



- ASCs account for ~80% of MIGS volume
- Reimbursement for Canaloplasty improved relative to canal implants for Combination Cataract procedures
- Canaloplasty reimbursement higher than cataract
- Seeking more appropriate and accurate reimbursement for Canaloplasty with support of major professional societies

Note: 66991 is a new code effective 1/1/22. The estimated 2021 fees are based on 2021 fees for 0191T plus 50% of 66984.

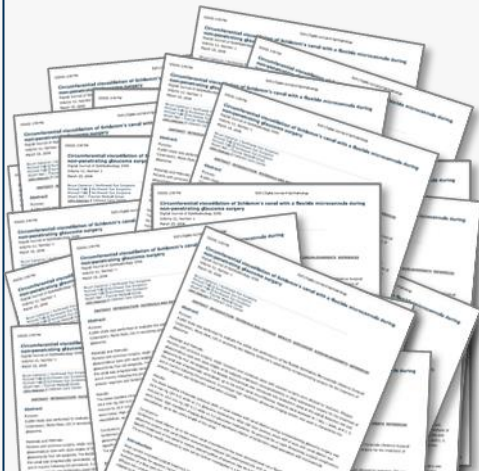

**Reimbursement for Combination Cataract Canaloplasty Procedures will be more competitive in 2022**

# Overview of Canal Surgery Procedures

Estimated Procedure History

Estimated Number of Published Articles

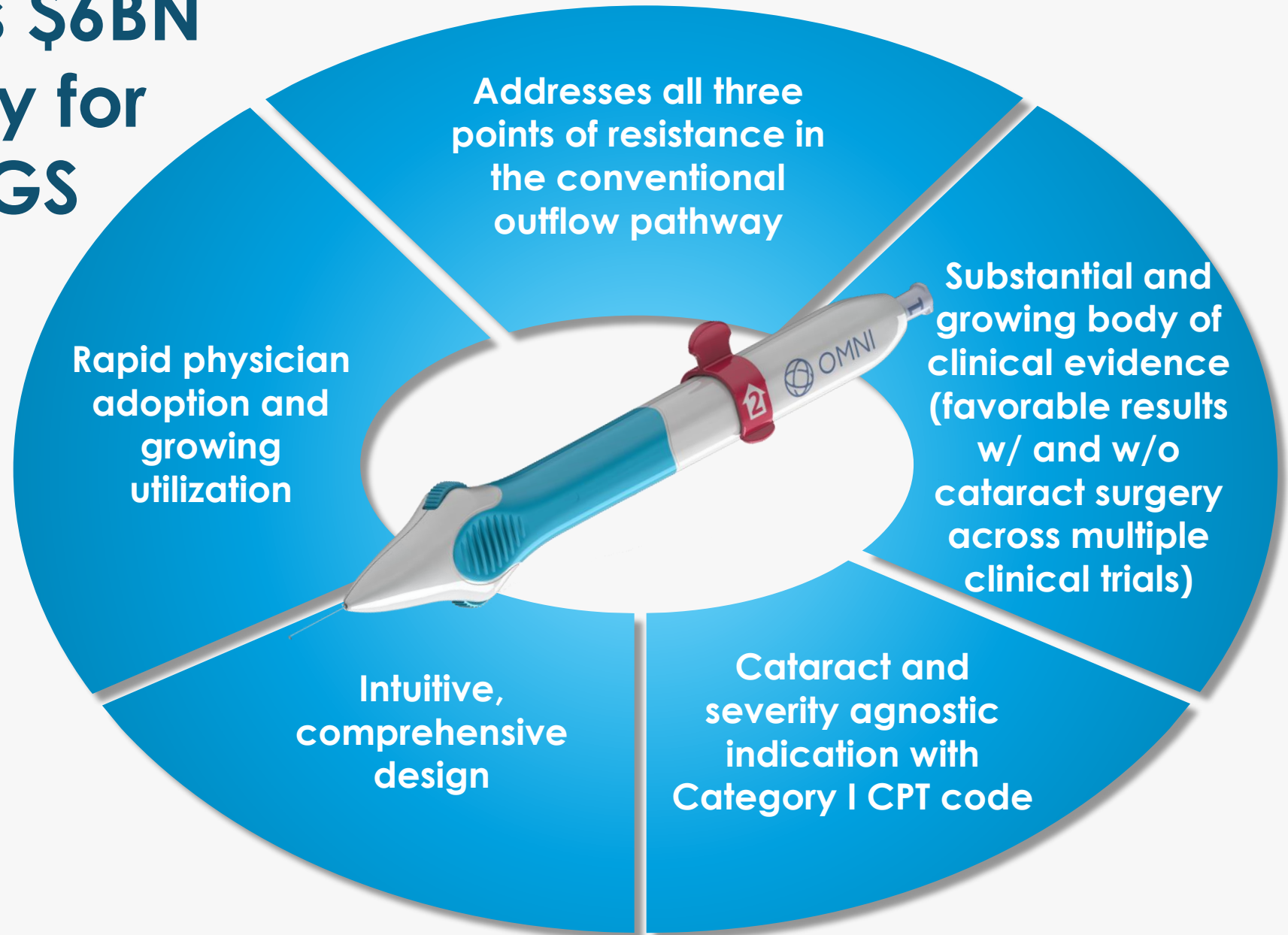
List of Publications  
(available upon request)

CANALOPLASTY	AB INTERNO TRABECULOTOMY / GONIOTOMY	AB INTERNO VISCOCANALOSTOMY	MICROGONIOTOMY
~16 YEARS	~90 YEARS	INTRODUCED 2022	INTRODUCED 2022
200	1,000	0	0
			

# OMNI® Unlocks \$6BN U.S. Opportunity for Standalone MIGS in POAG

While we have gained substantial share in the Combination Cataract segment since launching OMNI in early 2018.....

we believe OMNI meets the higher clinical efficacy bar necessary to “unlock” the Standalone MIGS segment





**DRY EYE DISEASE**



# New TearCare® IFU Cleared by FDA December 2021

*Supported by favorable safety and efficacy data from our OLYMPIA RCT*

## December 2021 Indication for Use

*“For the application of localized heat therapy in adult patients with evaporative DED due to MGD, when used in conjunction with manual expression of the meibomian glands”*

## Considerable benefits from expanded indication for use

Significant improvement over prior “tool” claim backed by **robust clinical data**; specifically mentions **heat therapy** and **manual expression**

Enhances promotional capabilities: marketing collateral and sales reps can now explicitly **address all key attributes** of the TearCare System

Allows patients and ECPs to have more **intuitive understanding** of the TearCare System’s ability to treat DED due to MGD

Key step toward achieving ultimate IFU goal: **treat signs and symptoms of DED due to MGD**

# Dry Eye Disease and Meibomian Gland Dysfunction

Dry Eye Disease (DED) can be extremely painful and can lead to permanent cornea damage and vision impairment

- MGD is present in the vast majority of diagnosed dry eye cases
- Clogged glands prevent **meibum**, an oily secretion that **protects tears from premature evaporation**, from reaching the tear
- MGD is linked to many prominent demographic, medical and sociological trends



#1

Reason to visit ECP

86%

of DED  
caused by MGD

739

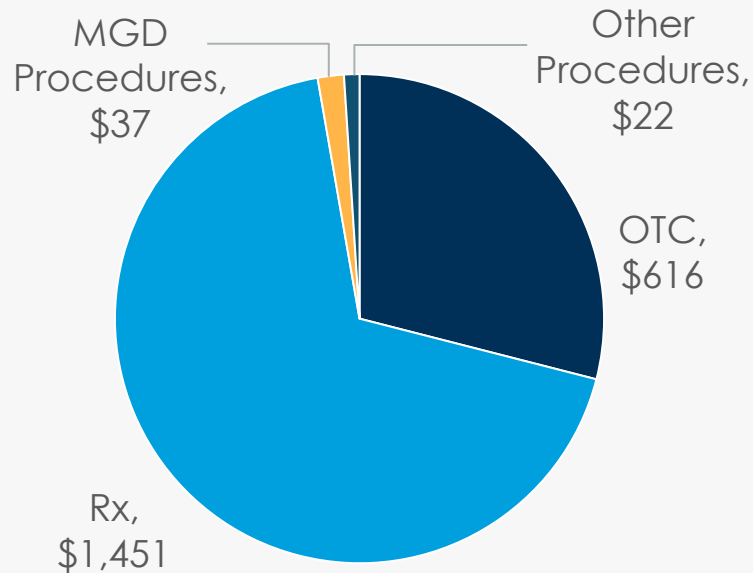
million affected  
W.W.

38

million affected  
in U.S.  
(17 million diagnosed)

# MGD Market Opportunity

## 2019 Dry Eye Market Revenue (\$MM)



2019 U.S. treatment spend was ~\$2 billion with **<\$100 million for DED procedures**

### Substantial current treatment limitations

- Historically, limited focus on MGD
- Aqueous deficiency and inflammation were synonymous with DED
- Limited patient access (no meaningful reimbursement for MGD procedures)
- OTC eyedrops lubricate, Rx eyedrops address inflammation or tear production; neither can clear obstructed meibomian glands

**\$10B potential U.S. evaporative DED / MGD market is vastly underserved**



# Our Solution: TearCare®

*The Only Open-Eye Heat + Expression device designed to melt + remove meibomian gland obstructions*

## Expanded Indication for Use

- FDA clearance received December 2021
- Localized heat therapy for adult patients with evaporative DED due to MGD when used in conjunction with manual clearance of meibomian glands

## Intelligent Therapeutic Heat

- In patients with MGD, meibum hardens within the meibomian glands and forms obstructions
- TearCare delivers software and sensor-controlled, precise (41° C at the inner eyelid) and consistent (15 minutes) heat that has been clinically proven to melt gland obstructions
- Enables manual gland clearance by an ECP

## Intuitive Design

- Designed for Intuitive provider training and comfortable patient experience
- SmartLids™ are designed to conform to variable eyelid anatomy and heat glands to a proven temperature to “prime” meibum through natural blinking



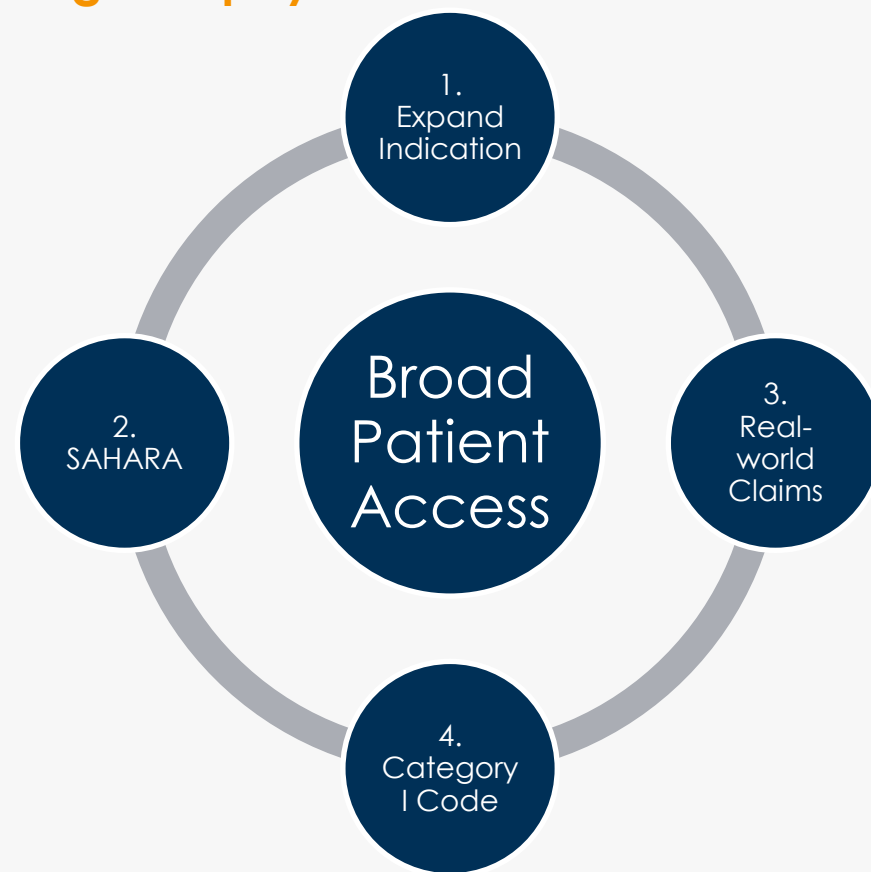
# Support Patient Access Strategy with Expanded Label and RCT Clinical Data vs. Rx

Clinical and real-world data intended to support coverage, coding and payment

**Payor research:** conducted eight 1:1s with medical directors from national and regional payors for feedback on our clinical programs (e.g., endpoints, value, messaging, pricing strategy) to drive patient access

Key Learnings:

1. Expand indications for use – ultimate IFU goal: “treat the signs and symptoms of evaporative DED due to MGD”
2. Conduct SAHARA RCT, designed to provide key clinical data to support potential reimbursement decisions by third-party payors
3. Utilize real-world prior authorization and claims data to demonstrate to payors the perceived value of TearCare®
4. Convert temporary Category III CPT code for TearCare to a permanent Category I CPT code



**Goal:** broad coverage and appropriate payment from private payors and Medicare for treating DED due to MGD

# TearCare® Clinical Program Summary

Clinical trials designed with specific end goals in mind

## Head-to-head versus MGD device (LipiFlow®)

- Objective: To study effectiveness and safety of the TearCare System compared to LipiFlow in reducing the signs and symptoms of DED
- Prospective multi-center (10 sites), randomized controlled, masked
- 135 total subjects
- **Completed with favorable results:**
  - Primary endpoint of non-inferiority met and no statistically significant differences between TearCare and LipiFlow observed
  - A single use of TearCare successfully reduced signs and symptoms of DED w/in 2 weeks
  - In a post-hoc analysis, a significantly greater proportion of patients in the TearCare group showed improvements in at least one OSDI category from baseline compared to LipiFlow

## OLYMPIA RCT (Completed)

## Head-to-head vs. market leading DED Rx eyedrop

- Enrollment ongoing
- 24-month study period (n = 300)
- Designed with input from 8 payor medical directors with goal of driving reimbursement and coverage

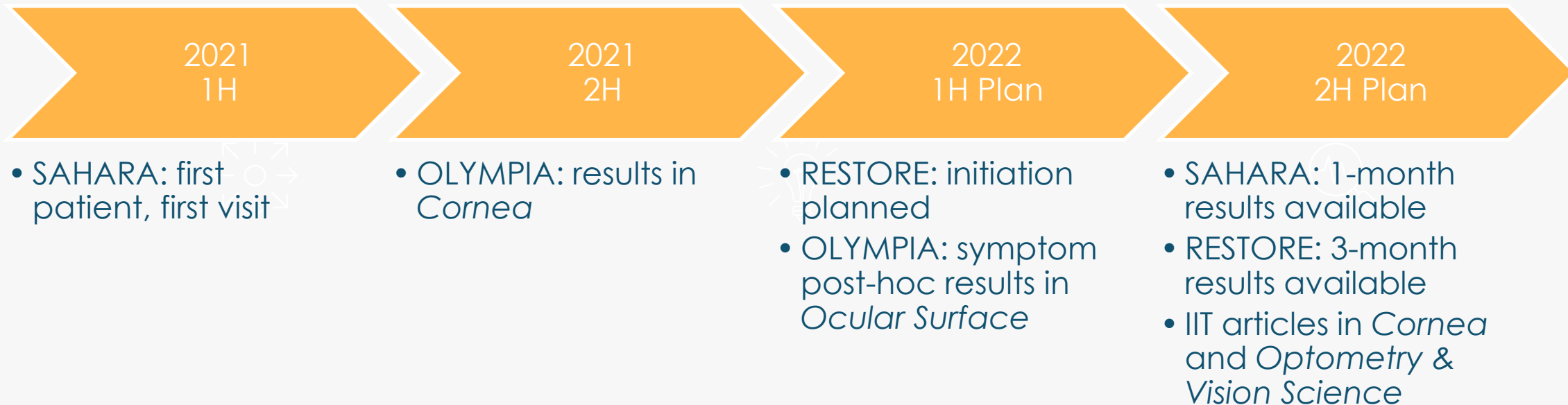
## SAHARA RCT (Ongoing)

## Real-world evidence program

- Evaluate effect of TearCare treatments on patients previously treated with Restasis® or Xiidra®
- Multi-center U.S. study, n = 300

## RESTORE (Planning Phase)

# TearCare® Clinical Milestones & Timeline



Name	Description	2022		2023		2024		2025	
		1H	2H	1H	2H	1H	2H	1H	2H
SAHARA	NCT04795752: Prospective, Randomized, Masked, Controlled Trial To Evaluate The Safety And Effectiveness Of The TearCare® System In The Treatment Of The Signs And Symptoms Of Dry Eye Disease. Control group will self-administer Restasis® for six months then receive one TearCare treatment		Initial results available (1-month data)	Initial results available (6-month data)			Initial results available (12-month data)		Initial results available (24-month data)
RESTORE	Evaluate the safety and effectiveness of TearCare® to treat the signs and symptoms of DED in patients previously treated with Restasis® or Xiidra®	Initiation planned	Initial results available (3-month data)						

Note: Clinical trials, including their design, endpoints and timing, are subject to change at the Company's discretion. Initial results may include preliminary data and interim analyses that are subject to change.

10 presentations planned for Ophthalmic Congresses in 2022; Active IIT program

# TearCare® Controlled Release

## Overview

- Executing a **controlled release** of TearCare with ~10 direct outside sales reps since April 2019 (expanded to ~15 in late Q4 2021)
- Successful patient-pay adoption
  - Over **550 facilities** added (through 12/31/21)
  - Sizable base of steady reordering accounts
- Messaging focused on **personalized, open-eye application of intelligent phase transition heat** through user-friendly technology



## Strategy

1 Establish market appropriate pricing programs consistent with strong RVU analysis

2 Increase market awareness of MGD and product differentiation of the TearCare System

3 Provide customers with reimbursement resources to support coverage / payment

4 Partner with practices willing to advocate to health plans on behalf of MGD patients seeking access to the TearCare System

5 Secure optimal payor coverage and appropriate payment for the TearCare System through partnerships with relevant societies, KOLs and other stakeholders



Delivering the  
Power of Sight



# NEW PRODUCT OVERVIEW



# Lead the Glaucoma and Dry Eye Categories

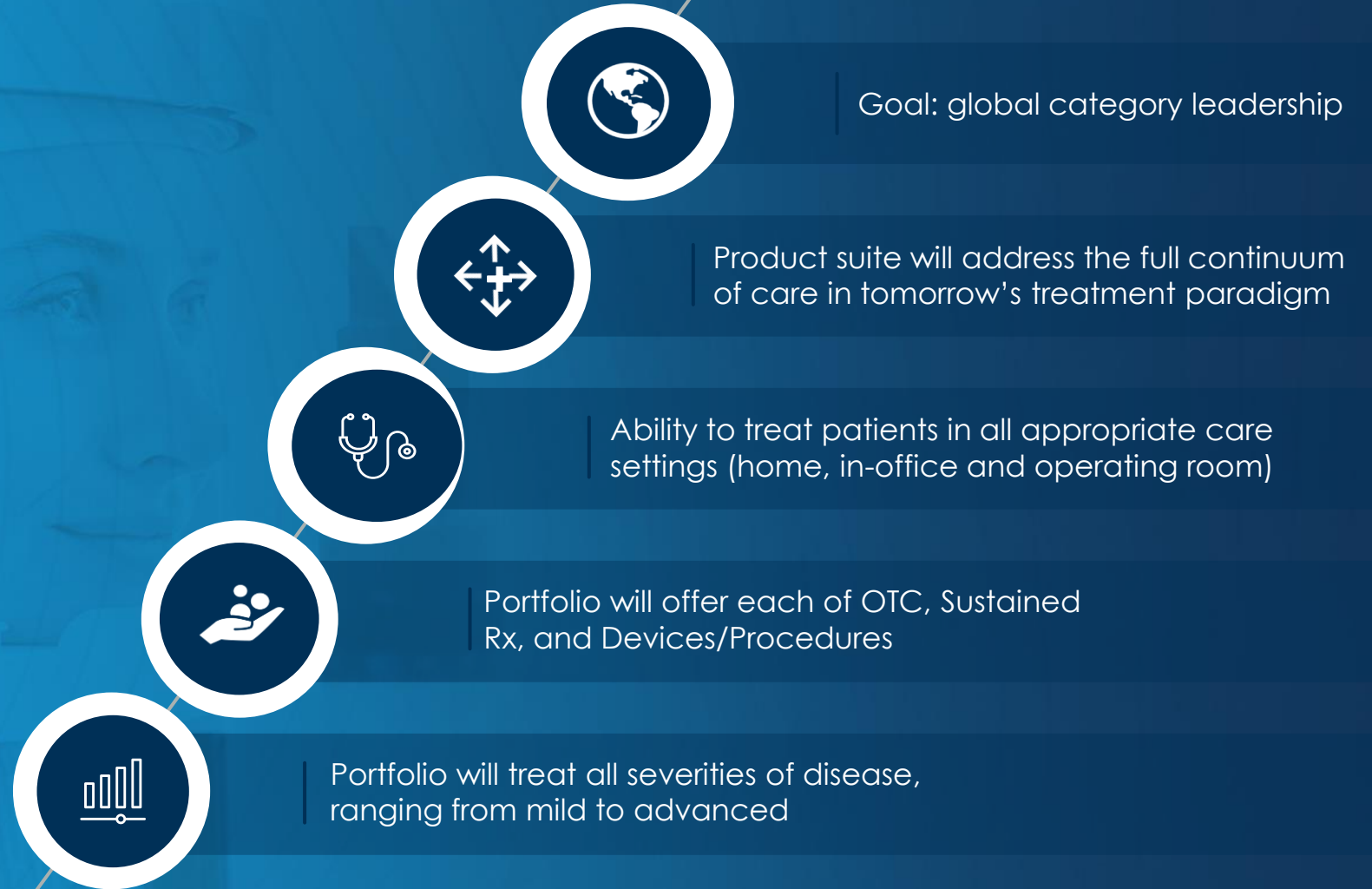
*Leverage Sight's Proven Development Expertise and Commercial Infrastructure*

Our product development initiatives further leverage:

- 1 An unparalleled clinical understanding of the underlying causes of glaucoma & dry eye
- 2 A differentiated and efficient development process
- 3 Ongoing and substantial investment in specialized Sales, Marketing, Clinical and Market Access resources that are developing the deep, focused stakeholder relationships throughout eye care
- 4 Through OMNI and TearCare, substantial goodwill / credibility with ECPs that associates Sight Sciences with highly proprietary, “best-in-class” innovative treatments
- 5 High-quality corporate infrastructure that has been built with specific lens on being able to scale with a high growth, diverse operating environment

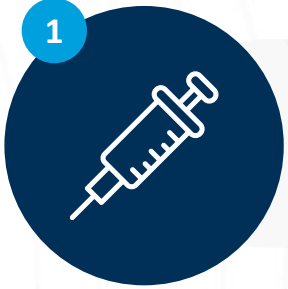


## Lead the Glaucoma and Dry Eye Disease Categories



# GLAUCOMA PRODUCT DEVELOPMENT OVERVIEW

## Offer a **Comprehensive Portfolio** of Six Products



In-office Injection of  
Sustained Release  
Pharmaceutical  
(Rx)



MILD TO MODERATE DISEASE



Implantable Canalicular  
Scaffold (MIGS)



MILD TO MODERATE DISEASE



OR Performed  
Goniotomy Device  
(MIGS)



MILD TO MODERATE DISEASE



OR Performed Canal-based  
Glaucoma Surgery (MIGS)

4. FDA-cleared canaloplasty  
followed by trabeculotomy  
5. Canaloplasty alone IDE  
trial underway



MILD TO MODERATE DISEASE



OR Performed  
Suprachoroidal Implant  
(MIGS)



MODERATE TO  
ADVANCED DISEASE

2022 Introduction

2022 Introduction  
(3<sup>rd</sup> Gen)

# DRY EYE DISEASE PRODUCT DEVELOPMENT OVERVIEW

## Offer a **Comprehensive Portfolio** of Four Products



Over-the-counter  
Artificial Tear With A  
Differentiated Lipid Layer  
Technology



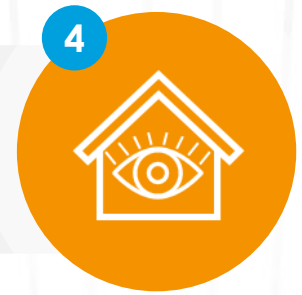
Dry Eye Disease  
Prescription  
Pharmaceutical  
Eyelid Ointment



Office-Based Eyelid  
Procedure



2023 Next Gen  
Release



Home-Based Eyelid Device  
Treatment



Delivering the  
Power of Sight

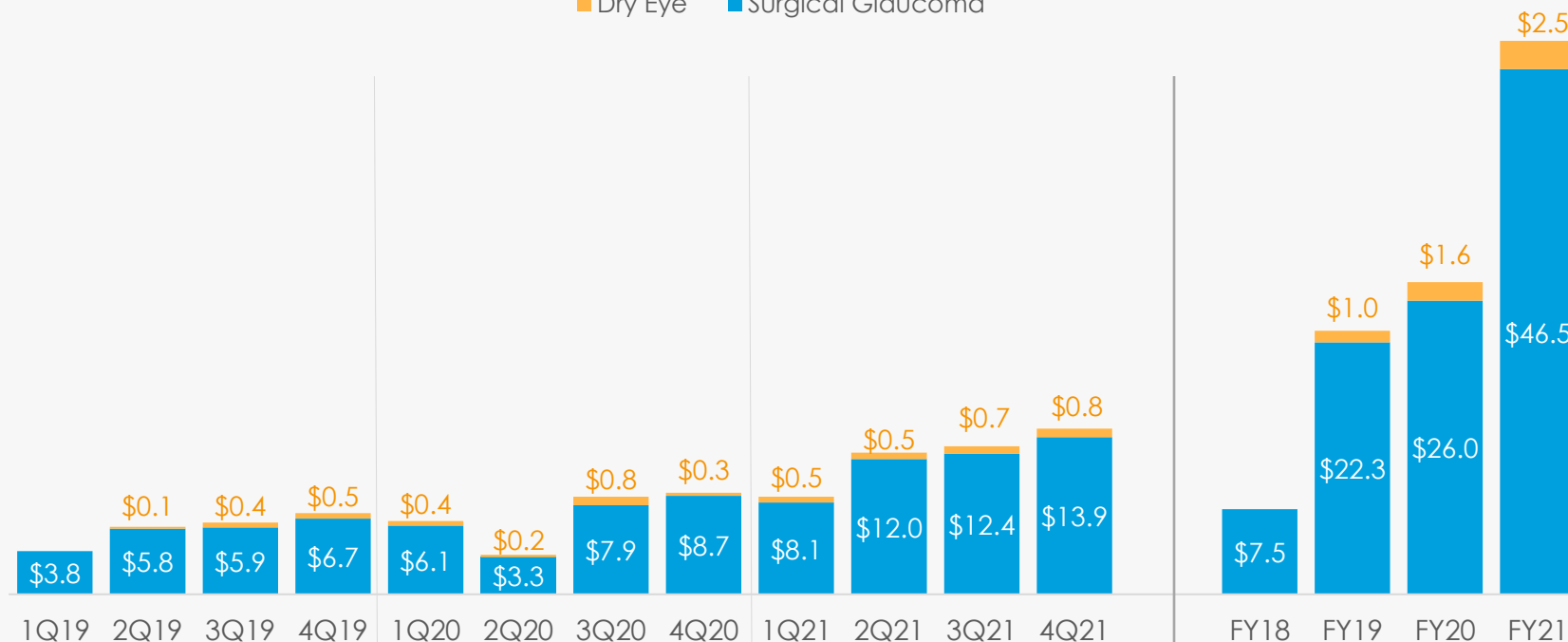


# FINANCIAL OVERVIEW

# Strong Financial Profile

Revenue by Segment (\$MM)

■ Dry Eye ■ Surgical Glaucoma



## Y/Y Growth

Surgical Glaucoma

Dry Eye

Total

59%	(43%)	33%	30%	33%	263%	58%	60%	196%	17%	79%
-	38%	83%	(43%)	25%	169%	(15%)	179%	-	57%	50%
<b>70%</b>	<b>(41%)</b>	<b>36%</b>	<b>25%</b>	<b>33%</b>	<b>258%</b>	<b>51%</b>	<b>63%</b>	<b>210%</b>	<b>18%</b>	<b>77%</b>

## 4Q21 & FY21 Highlights

- 4Q revenue \$14.7M
  - Surgical Glaucoma \$13.9M
  - Dry Eye \$0.8M
- FY21 revenue \$49.0M
  - Surgical Glaucoma \$46.5M
  - Dry Eye \$2.5M
- 4Q sequential revenue growth
  - Surgical Glaucoma: 12%
  - Dry Eye: 16%
  - Total: 12%
- Completed IPO in July, raised \$252.2M of net proceeds
- Over \$260M of cash on hand at 12/31/21