

**UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
WASHINGTON, D.C. 20549**

**FORM 8-K**

**CURRENT REPORT**

**Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934**

**Date of Report (Date of earliest event reported): August 23, 2022**

**Sight Sciences, Inc.**

(Exact name of Registrant as Specified in Its Charter)

**Delaware**  
(State or Other Jurisdiction  
of Incorporation)

**001-40587**  
(Commission File Number)

**80-0625749**  
(IRS Employer  
Identification No.)

**4040 Campbell Avenue  
Suite 100  
Menlo Park, California**  
(Address of Principal Executive Offices)

**94025**  
(Zip Code)

**Registrant's Telephone Number, Including Area Code: 877 266-1144**

**N/A**  
(Former Name or Former Address, if Changed Since Last Report)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:

- Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
- Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
- Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
- Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

**Securities registered pursuant to Section 12(b) of the Act:**

Title of each class	Trading Symbol(s)	Name of each exchange on which registered
Common Stock, \$0.001 par value per share	SGHT	NASDAQ Global Select Market

Indicate by check mark whether the registrant is an emerging growth company as defined in Rule 405 of the Securities Act of 1933 (§ 230.405 of this chapter) or Rule 12b-2 of the Securities Exchange Act of 1934 (§ 240.12b-2 of this chapter).

Emerging growth company

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.

**Item 7.01 Regulation FD Disclosure**

On August 23, 2022, Sight Sciences, Inc. (the "Company") announced the introduction of the SION Surgical Instrument. A copy of the press release issued in connection with the announcement is furnished as Exhibit 99.1 to this Current Report on Form 8-K.\*

On August 23, 2022, the Company posted an investor presentation to its website at <https://investors.sightsciences.com/>. The Company expects to use the investor presentation, in whole or in part, and possibly with modifications, in connection with presentations to investors, analysts and others. A copy of the investor presentation is furnished as Exhibit 99.2 to this Current Report on Form 8-K.\*

<b>Exhibit No.</b>	<b>Description</b>
99.1	<a href="#">Press Release dated August 23, 2022</a>
99.2	<a href="#">Sight Sciences Presentation dated August 23, 2022</a>
104	Cover Page Interactive Data File, formatted in Inline XBRL.

\* The information in Item 7.01 of this Current Report on Form 8-K shall not be deemed "filed" for purposes of Section 18 of the Securities Exchange Act of 1934, as amended (the "Exchange Act"), or otherwise subject to the liabilities of that Section, nor shall it be deemed to be incorporated by reference into any filing of the Company under the Securities Act of 1933, as amended, or the Exchange Act, except as expressly set forth by specific reference in such filing.

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**SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

Sight Sciences, Inc.

Date: August 23, 2022

By: /s/ Paul Badawi  
President and Chief Executive Officer

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## Sight Sciences Introduces the SION™ Surgical Instrument – The First Bladeless Device Used in Goniotomy

*Featuring bladeless technology, SION is designed to facilitate a smooth, gentle goniotomy procedure*

MENLO PARK, Calif., August 23, 2022 (GLOBE NEWSWIRE) -- Sight Sciences, Inc. (Nasdaq: SGHT), an eyecare technology company focused on developing and commercializing innovative solutions intended to transform care and improve patients' lives, today announced the launch of SION, a surgical instrument representing a new chapter in goniotomy innovation and practice. Sight Sciences is a leader in minimally invasive approaches to prevalent eye diseases, and SION is an exciting new addition to the company's portfolio.

The SION Surgical Instrument is a manually operated device used in ophthalmic surgical procedures to excise trabecular meshwork. SION's bladeless design, micro-engineered and precision manufactured using specialized lasers, excises tissue without cutting. Instead, SION grasps and removes diseased tissue as the surgeon sweeps the instrument around Schlemm's canal with a single smooth motion.

"Goniotomy is an essential procedure in my glaucoma practice," said Amir Cohen, MD, MBA, Founder of The Glaucoma Care Center of New Jersey. "As one of the new SION users, I was able to excise and remove several clock hours of diseased trabecular meshwork tissue."

"I was surprised and impressed at how smooth SION made the goniotomy procedure," said Arkadiy Yadgarov, MD of Omni Eye Services of Atlanta. "The bladeless design helped the SION tip navigate along Schlemm's canal without getting stuck into the scleral back wall."

The bladeless technology of SION was developed with leading ophthalmic surgeons to improve safety and ease of use by eliminating the need to navigate sharp instrumentation within the eye's anterior chamber and iridocorneal angle anatomy. The design features are intended to drive up the efficiency and completion of the excisional tissue removal procedure.

"The SION Surgical Instrument is an exciting addition to our robust product portfolio and shows our continued dedication to successfully developing and commercializing minimally invasive, interventional approaches to prevalent eye diseases," said Paul Badawi, Co-Founder and CEO of Sight Sciences. "While our flagship OMNI Surgical System has the broadest and most potent MIGS mechanism of action (trabecular meshwork, Schlemm's canal, and collector channels) and therefore the largest addressable market, the SION Surgical Instrument enables us to serve the growing goniotomy market subsegment with our existing commercial infrastructure and another best-in-class solution."

### **About Sight Sciences**

Sight Sciences is an eyecare technology company focused on developing and commercializing innovative solutions intended to transform care and improve patients' lives. Using minimally invasive or non-invasive approaches to target the underlying causes of the world's most prevalent eye diseases, Sight Sciences seeks to create more effective treatment paradigms that enhance patient care and supplant conventional outdated approaches. The Company's OMNI® Surgical System is a minimally invasive glaucoma surgery (MIGS) device indicated to reduce intraocular pressure in adult patients with primary open-angle glaucoma (POAG), the world's leading cause of irreversible blindness. The Company's TearCare® System is 510(k) cleared for the application of localized heat therapy in adult patients with evaporative dry eye disease due to meibomian gland dysfunction (MGD), enabling office-based clearance of gland obstructions by physicians to address the leading cause of dry eye disease.

For more information, visit [SightSciences.com](https://www.SightSciences.com).

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### **About the SION™ Surgical Instrument**

The SION Surgical Instrument is a manually operated device used in ophthalmic surgical procedures to excise trabecular meshwork. SION's bladeless design, micro-engineered and precision manufactured using specialized lasers, excises tissue without cutting. Instead, SION grasps and removes diseased tissue as the surgeon sweeps the instrument around Schlemm's canal with a single smooth motion. The bladeless technology of SION was designed to improve safety and ease of use by eliminating the need to navigate sharp instrumentation within the eye's anterior chamber and iridocorneal angle anatomy. The design features are intended to drive up the efficiency and completion of the excisional tissue removal procedure.

The SION Surgical Instrument is a sterile, single use, manually operated device used in ophthalmic surgical procedures to excise trabecular meshwork. SION should not be used if there is inadequate corneal clarity, or poor visualization of angle structures or in any situations where the anterior chamber angle has been damaged (i.e., from trauma or surgery) or it may not be possible to pass the device through Schlemm's canal. SION is contraindicated in patients: with angle recession, neovascular glaucoma, chronic angle closure, narrow angle glaucoma, narrow inlets with plateau iris, peripheral anterior synechiae, traumatic, malignant, or uveitic glaucoma; it is also contraindicated in patients who have had previous argon laser trabeculoplasty, ab interno devices implanted in or through Schlemm's Canal, or prior incisional glaucoma surgery including trabeculotomy, goniotomy.

SION is classified as a Class I 510(k) exempt device, in accordance with FDA regulations and guidance.

SION is a trademark of Sight Sciences.

For more information, visit [SIONsurgical.com](http://SIONsurgical.com).

### **Forward-Looking Statements**

This press release, together with other statements and information publicly disseminated by the Company, contains certain forward-looking statements within the meaning of Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended. The Company intends such forward-looking statements to be covered by the safe harbor provisions for forward-looking statements contained in the Private Securities Litigation Reform Act of 1995 and includes this statement for purposes of complying with these safe harbor provisions. Any statements made in this press release or during the earnings call that are not statements of historical fact, including statements about our beliefs and expectations, are forward-looking statements and should be evaluated as such. Forward-looking statements include information concerning possible or assumed future results of operations, including descriptions of our business plan and strategies. These statements often include words such as "anticipate," "expect," "suggests," "plan," "believe," "intend," "estimates," "targets," "projects," "should," "could," "would," "may," "will," "forecast" and other similar expressions. We base these forward-looking statements on our current expectations, plans and assumptions that we have made in light of our experience in the industry, as well as our perceptions of historical trends, current conditions, expected future developments and other factors we believe are appropriate under the circumstances at such time. Although we believe that these forward-looking statements are based on reasonable assumptions at the time they are made, you should be aware that many factors could affect our business, results of operations and financial condition and could cause actual results to differ materially from those expressed in the forward-looking statements. These statements are not guarantees of future performance or results. The forward-looking statements are subject to and involve risks, uncertainties and assumptions, and you should not place undue reliance on these forward-looking statements. These forward-looking statements include, but are not limited to, statements concerning the following: estimates of our total addressable market, future revenue, expenses, capital requirements, and our needs for additional financing; our ability to enter into and compete in new markets; execution of our market strategies; the impact of the COVID-19 pandemic on our business, our customers' and suppliers' businesses and the general economy; our ability to compete effectively with existing competitors and new market entrants; our ability to scale our infrastructure; our ability to manage and grow our business by expanding our sales to existing customers or introducing our products to new customers; our ability to establish and maintain intellectual property protection for our products or avoid claims of infringement;

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potential effects of extensive government regulation; our abilities to obtain and maintain regulatory approvals and clearances for our products that support our revenue projections, business strategies and growth; our ability to successfully execute our clinical trial roadmap; our ability to obtain and maintain sufficient reimbursement for our products; our abilities to protect and scale our intellectual property portfolio; our ability to hire and retain key personnel; our ability to obtain financing in future offerings; the volatility of the trading price of our common stock; our expectation regarding the time during which we will be an emerging growth company under the Jumpstart Our Business Startups Act (the "JOBS Act"); our ability to maintain proper and effective internal controls; and the other important factors discussed under the caption "Risk Factors" in our filings with the U.S. Securities and Exchange Commission, as may be updated from time to time in subsequent filings. These cautionary statements should not be construed by you to be exhaustive and are made only as of the date of this press release. We undertake no obligation to update or revise any forward-looking statements, whether as a result of new information, future events or otherwise, except as required by applicable law.

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# Delivering the **Power of Sight**

Investor Presentation

August 2022

# Forward Looking Statements

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Certain information contained in this presentation relates to, or is based on, studies, publications, surveys and other data obtained from third-party sources and the Company's own internal estimates and research. While the Company believes these third-party sources to be reliable, it has not independently verified, and makes no representation as to the adequacy, fairness, accuracy or completeness of, any information obtained from third-party sources. In addition, all of the market data included in this presentation involves a number of assumptions and limitations, and there can be no guarantee as to the accuracy or reliability of such assumptions. Finally, while the Company believes its own estimates and research are reliable, such estimates and research have not been verified by any independent source.

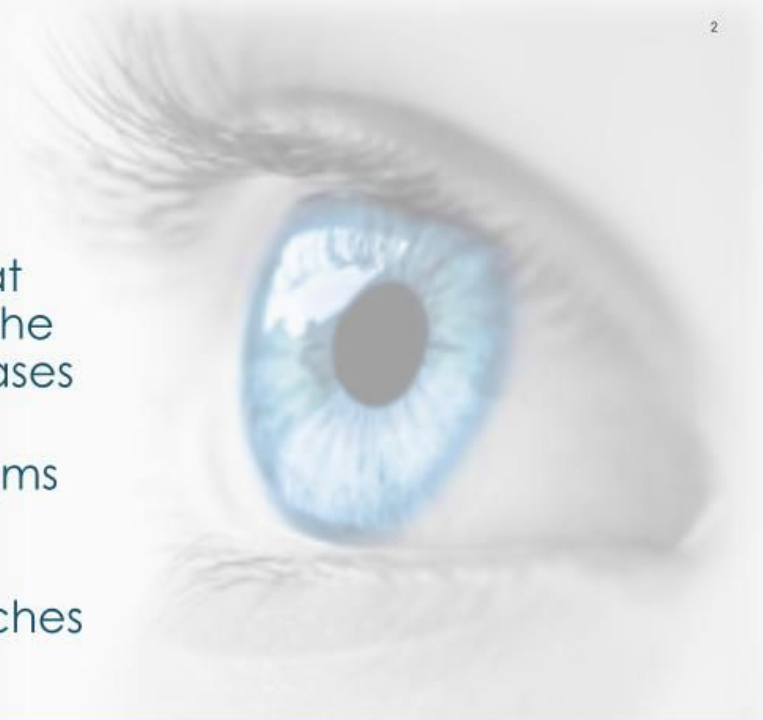
We have proprietary rights to trademarks, trade names and service marks appearing in this presentation that are important to our business. Solely for convenience, the trademarks, trade names and service marks may appear in this presentation without the ® and ™ symbols, but any such references are not intended to indicate, in any way, that we forgo or will not assert, to the fullest extent under applicable law, our rights or the rights of the applicable licensors to these trademarks, trade names and service marks. All trademarks, trade names and service marks appearing in this presentation are the property of their respective owners. We do not intend our use or display of other parties' trademarks, trade names or service marks to imply, and such use or display should not be construed to imply, a relationship with, or endorsement or sponsorship of us by, these other parties. Without limitation, SIGHT SCIENCES™, OMNI®, SION™ and TEARCARE® are trademarks of Sight Sciences, Inc. in the United States and other countries.



## Our Mission

Transform Ophthalmology and Optometry through products that **target the underlying causes** of the world's most prevalent eye diseases

Establish new treatment paradigms and create an **interventional mindset in Eyecare** to replace conventional outdated approaches



*Goal: Products that Restore Natural Functionality of Diseased Eyes to Deliver Consistent, Effective and Safe Outcomes for Patients*

## Surgical Glaucoma

## Dry Eye

### CURRENT PRODUCT PORTFOLIO



**3.4M**

Diagnosed  
U.S. patients

**\$6Bn**

U.S. TAM

**>120k**

Cases  
Performed<sup>1</sup>

- Glaucoma is #1 cause of irreversible blindness
- Microinvasive Glaucoma Surgery (MIGS) is the leading innovation in POAG treatment
- Underdeveloped Standalone MIGS segment represents \$5 billion U.S. market opportunity
- OMNI® indicated to treat all severities of POAG in adults with or without concomitant cataract surgery
- Introducing innovative ION™ Surgical Instrument for bladeless goniotomy 3Q2022

**14M**

Diagnosed  
U.S. patients

**\$10Bn**

U.S. TAM

**>20k**

Cases  
Performed<sup>1</sup>

- Increasing DED prevalence linked to many prominent demographic, medical and sociological trends
- MGD is associated with 86% of DED cases but severely undertreated in current DED practice
- Massive need for patient access to effective MGD treatment
- TearCare® indicated for patients with evaporative DED due to MGD

***Additional products in development to build comprehensive portfolio of POAG and DED treatment options***

1: As of June 30, 2022

# Strategic Value Creation Initiatives



## Expand Presence in Established Combination Cataract MIGS Segment in POAG

- Continue gaining adoption among existing base of >5,600 MIGS-trained surgeons
- Continue penetrating Combination Cataract segment by leveraging the ability of OMNI® to address all three points of potential resistance in the conventional outflow pathway
- More established market that remains a compelling growth opportunity: \$18N U.S. TAM, 17% claims CAGR 2018-21, ~1/3 penetrated

## Develop and Grow Underserved Standalone MIGS Segment in POAG

- Significant untapped opportunity in 5x larger Standalone MIGS segment
- Enable surgeons to intervene earlier in disease progression with minimally invasive procedure, treating patients not requiring cataract surgery
- Expand use by existing OMNI-trained surgeons from Combination Cataract cases to Standalone cases
- Educate POAG community regarding earlier potential Standalone interventions, help connect with OMNI-trained surgeons



## Develop Market Access for TearCare® Procedures

- Long term strategy with multiple complementary elements
- SAHARA RCT versus Restasis® – designed with input from eight payor medical directors to demonstrate effectiveness and durability
- Increase real-world usage and claims submissions
- **December 2021 FDA clearance** expanded indication for use
- Convert existing Category III CPT code (0563T) to permanent Category I code

*Bedrock of Clinical Excellence: numerous completed, ongoing and planned trials in POAG and DED*



## SURGICAL GLAUCOMA

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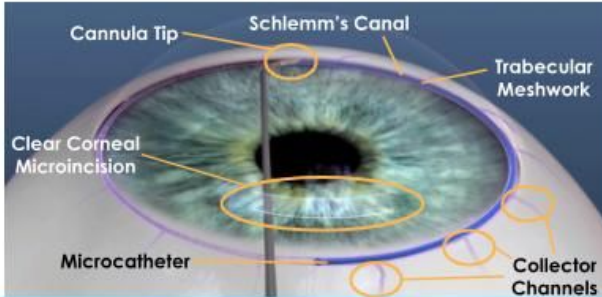




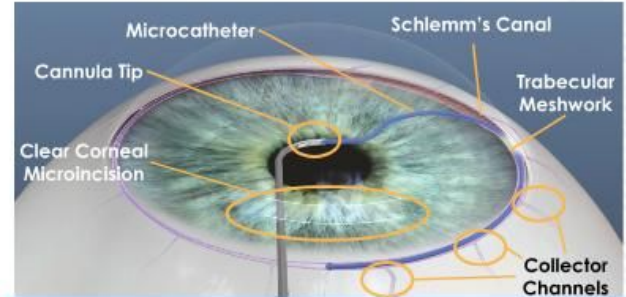
# OMNI: Leading Indication for Use for Both Combination Cataract and Standalone MIGS

*"for canaloplasty (microcatheterization and transluminal viscodilation of Schlemm's canal) followed by trabeculotomy (cutting of trabecular meshwork) to reduce intraocular pressure (IOP) in adult patients with primary open-angle glaucoma"*

- Conventional *ab externo* canaloplasty and trabeculotomy procedures are effective, but invasive (require deep scleral incisions) and associated with complications and longer recovery times
- OMNI enables two sequential, *ab interno* MIGS procedures up to 360° each in adults with POAG – intuitive, minimally invasive, performed through a single clear corneal microincision



Canaloplasty using OMNI



Trabeculotomy using OMNI

# OMNI®: Comprehensive Mechanisms of Action

We believe OMNI is singularly well-suited among MIGS devices to comprehensively address **all 3 primary points** of resistance in the conventional outflow pathway

**Canaloplasty** using OMNI expands and dilates **Schlemm's canal and collector channels**

**Trabeculotomy** using OMNI unroofs the **trabecular meshwork**



	① TRABECULAR MESHWORK	② SCHLEMM'S CANAL	③ COLLECTOR CHANNELS
Trabecular Bypass Stents	✓		
Canaloplasty Only		✓	✓
Trabeculotomy Only	✓		
 OMNI	✓	✓	✓

We believe (i) there is **NO** diagnostic to determine where the resistance is in the conventional outflow pathway and (ii) OMNI® is singularly well-suited to address all 3 primary points of resistance

# Bladeless Goniotomy



Innovative design bladelessly excises diseased trabecular meshwork across **several clock-hours**

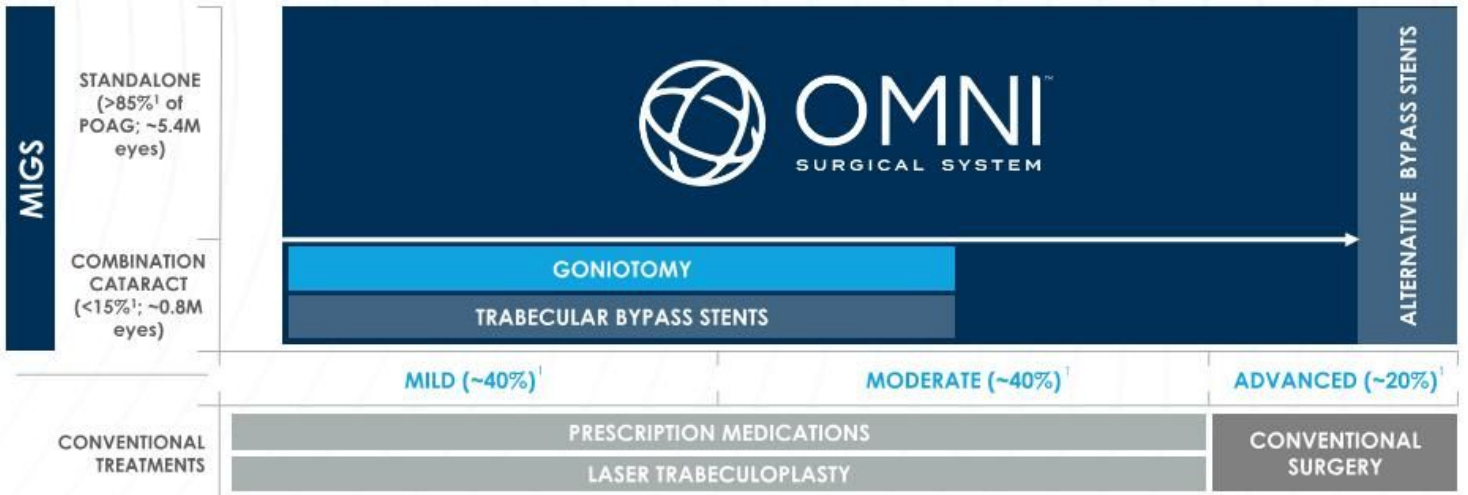
Fully meets AAO definition of **goniotomy**, aligns with Category I CPT code **65820**

Targeting specific subsets of combination cataract use-cases; minimal expected overlap with OMNI

Designed in-house; microengineered & precision-manufactured using specialized lasers

# Enabling an Interventional Mindset in POAG

Surgeons can use **OMNI®** to intervene across a broad population of POAG patients



<sup>1</sup>. Represents estimated % of U.S. POAG patients.



# OMNI®: Customizable to All 6 MIGS Categories in POAG



Mild Disease  
(40%)<sup>1</sup>

360° Canaloplasty  
alone<sup>2</sup> or  
Goniotomy



Moderate Disease  
(40%)<sup>1</sup>

360°  
Canaloplasty +  
90° - 180° Trab



Advanced Disease  
(20%)<sup>1</sup>

360°  
Canaloplasty +  
180° - 360° Trab



360°  
Canaloplasty +  
90° - 180° Trab



360°  
Canaloplasty  
+ 180° Trab



360°  
Canaloplasty  
+ 360° Trab



## Primary Distinguishing Treatment Requirements for MIGS Procedures:

■ Low Risk of Hyphema ■ Consistency of Efficacy ■ Degree of Efficacy

<sup>1</sup> Represents estimated % of U.S. POAG TAM.

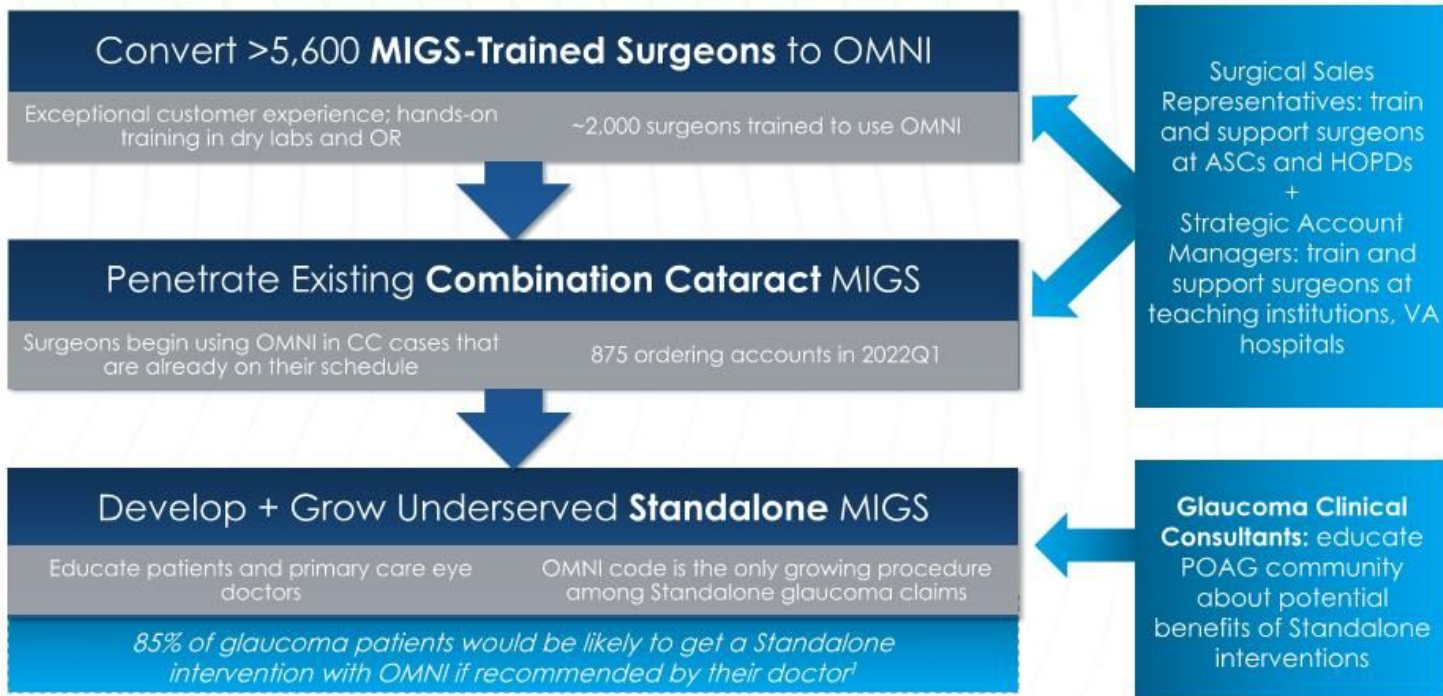
<sup>2</sup> The FDA granted an investigational device exemption authorizing our PRECISION RCT to assess the safety and effectiveness of a canaloplasty alone procedure in conjunction with cataract surgery.



## Pieces in place to deliver the benefits of Standalone

OMNI efficacy, consistency and safety  
+  
Strong & growing base of adopted surgeons  
+  
Patient demand for better treatment alternatives  
+  
Methodical market education initiative

# Development of Standalone MIGS Underway with OMNI



1. Company market research.

# OMNI® Robust Clinical Roadmap

## MIGS Clinical Program

ROMEO (Completed)	GEMINI (Completed)	Ongoing and Planned Trials	Goals
<ul style="list-style-type: none"> <li>12-month multi-center retrospective real world study</li> <li><b>Elevated baseline IOP group:</b> significant reduction in IOP and medications</li> <li><b>Controlled baseline IOP group:</b> IOP controlled, significant reduction in medications</li> <li>Compelling and consistent data supported broad FDA cleared indication</li> </ul>	<ul style="list-style-type: none"> <li>12-month multi-center prospective, historic controlled</li> <li>N=150, Mild-to-Moderate, CC</li> <li>Significantly reduced IOP, medication use and daily fluctuations in IOP</li> <li>Outcomes confirmed by results from Hispanic subset</li> <li>Three published articles in peer-reviewed journals</li> </ul>	<ul style="list-style-type: none"> <li>Targeted clinical program to meet specific commercial needs</li> <li>PRECISION IDE for canaloplasty alone indication for use</li> <li>Prospective and real-world study designs</li> <li>Standalone and Combination Cataract</li> </ul>	<ul style="list-style-type: none"> <li>Drive competitive differentiation and bolster marketing campaigns</li> <li>Establish OMNI as MIGS standard of care in POAG</li> <li>Support reimbursement and coverage</li> <li>Seek FDA clearance of expanded IFU (canaloplasty alone)</li> <li>Support Standalone market development</li> </ul>

Note: Clinical trials, including their design, endpoints and timing, are subject to change at the Company's discretion. Initial results may include preliminary data and interim analyses that are subject to change.



## DRY EYE DISEASE

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# Dry Eye Disease and Meibomian Gland Dysfunction

Dry Eye Disease (DED) can be extremely painful and can lead to permanent cornea damage and vision impairment

- MGD is present in the vast majority of diagnosed dry eye cases, linked to many prominent demographic, medical and sociological trends
- Clogged glands prevent **meibum**, an oily secretion that **protects tears from premature evaporation**, from reaching the tear
- DED treatment historically focused on aqueous deficiency and inflammation



**86%**

of DED  
caused by MGD

**38**

million affected in U.S.  
(17 million diagnosed)

**\$10 Bn**

U.S. TAM, hugely  
underserved

**0%**

meaningful  
reimbursement for MGD  
procedures

# Our Solution: TearCare®

The Only Wearable Eyelid Technology designed to melt + remove meibomian gland obstructions

## Eyelid Therapy for Evaporative Dry Eye

- In patients with MGD, meibum hardens within the meibomian glands and forms obstructions
- TearCare delivers software and sensor-controlled, precise (41° C at the inner eyelid) and consistent (15 minutes) heat that has been clinically proven to melt gland obstructions
- Enables manual gland clearance by an ECP

## Intuitive Design

- Designed for intuitive provider training and comfortable patient experience
- SmartLids™ are designed to conform to variable eyelid anatomy and heat glands to a proven temperature to "prime" meibum through natural blinking



# TearCare® Cleared by FDA December 2021

Supported by favorable safety and efficacy data from our OLYMPIA RCT

## December 2021 Indication for Use

*"For the application of localized heat therapy in adult patients with evaporative DED due to MGD, when used in conjunction with manual expression of the meibomian glands"*

## Considerable benefits from expanded indication for use

Significant improvement over prior "tool" claim backed by **robust clinical data**; specifically mentions **heat therapy** and **manual expression**

Enhances promotional capabilities: marketing collateral and sales reps can now explicitly **address all key attributes** of the TearCare System

Allows patients and ECPs to have more **intuitive understanding** of the TearCare System's ability to treat DED due to MGD

Key step toward achieving ultimate IFU goal: **treat signs and symptoms of DED due to MGD**



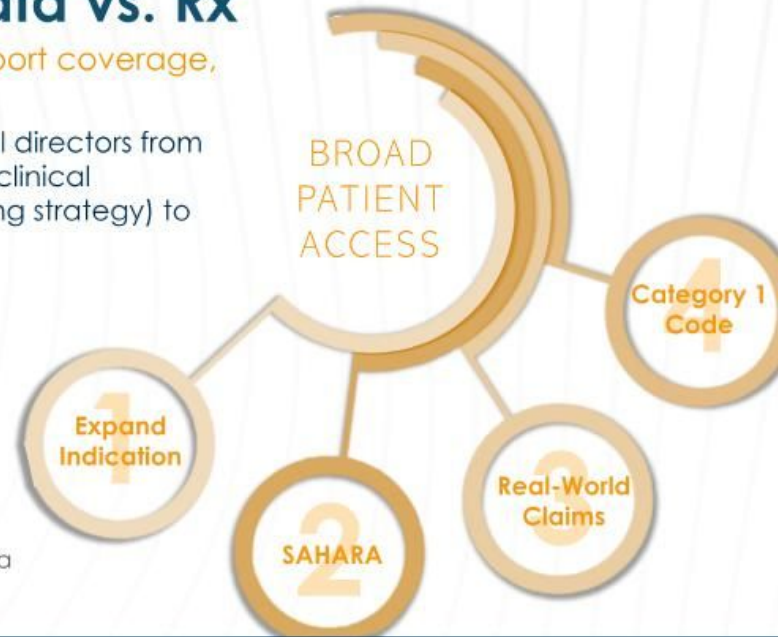
# Support Patient Access Strategy with Expanded Label and RCT Clinical Data vs. Rx

Clinical and real-world data intended to support coverage, coding and payment

**Payor research:** conducted eight 1:1s with medical directors from national and regional payors for feedback on our clinical programs (e.g., endpoints, value, messaging, pricing strategy) to drive patient access

## Key Steps to Patient Access:

- Expand indications for use – ultimate IFU goal: "treat the signs and symptoms of evaporative DED due to MGD"
- Conduct SAHARA RCT, designed to provide key clinical data to support potential reimbursement decisions by third-party payors
- Utilize real-world prior authorization and claims data to demonstrate to payors the perceived value of TearCare®
- Convert temporary Category III CPT code for TearCare to a permanent Category I CPT code



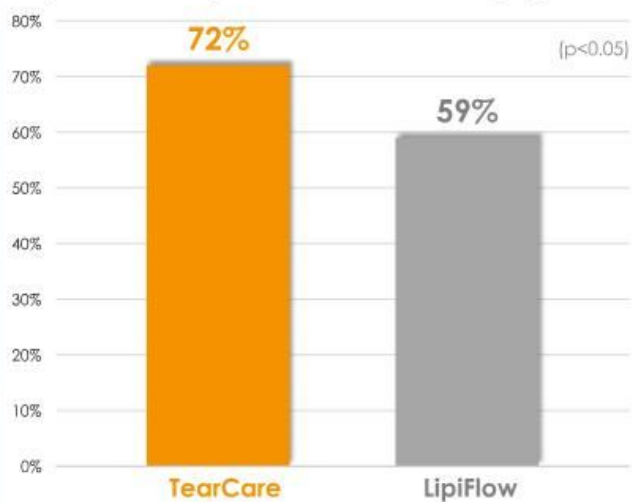
**Goal:** broad coverage and appropriate payment from private payors and Medicare for treating DED due to MGD

# The OLYMPIA RCT

## Head-to-head versus MGD device (LipiFlow®)

- Objective: To study effectiveness and safety of the TearCare System compared to LipiFlow in reducing the signs and symptoms of DED
- Prospective multi - center (10 sites), randomized controlled, masked
- 135 total subjects
- Completed with **favorable results:**
  - Primary endpoint of non-inferiority to LipiFlow met and no statistically significant differences between TearCare and LipiFlow observed
  - A single use of TearCare **successfully reduced signs and symptoms of DED w/in 2 weeks**
  - In a post-hoc analysis, a **significantly greater proportion of patients in the TearCare group showed improvements in at least one OSDI category from baseline** compared to LipiFlow

## Improvement by at least 1 OSDI category



Gupta P. TearCare for the Treatment of Meibomian Gland Dysfunction in Adult Patients With Dry Eye Disease: A Masked Randomized Controlled Trial. Cornea. September 29, 2021. doi: 10.1097/ICO.0000000000002837

OLYMPIA RCT (Completed)

# The SAHARA RCT

## Head-to-head vs. market leading DED Rx eyedrop

- Multi-center U.S. RCT; enrollment ongoing
- 24-month study period (n = 300)
- Designed with input from 8 payor medical directors with goal of driving reimbursement and coverage
- Goal: demonstrate safety and effectiveness of TearCare® procedures compared to Restasis® to treat the signs and symptoms of dry eye disease in adult patients
  - 6-month period to study superiority to 2x / day use of Restasis®
  - 18-24 month durability study period (Restasis® group crosses over)
  - Primary outcome measures: tear break-up time, OSDI score

**SAHARA RCT (ongoing)**

2021

**First patient, first visit 2Q 2021**

2022

**Enrollment completion expected 2H 2022**

2023

**6-month read out of superiority endpoint expected 2H 2023**

2024-25

**12-month results expected 2H 2024  
24-month results expected 2H 2025**

Note: Clinical trials, including their design, endpoints and timing, are subject to change at the Company's discretion. Initial results may include preliminary data and interim analyses that are subject to change.

# TearCare® Controlled Release

Executing a **controlled release** of TearCare with ~10 direct outside sales reps since April 2019 (expanded to ~20 3Q 2022)

Successful patient-pay adoption

- Over **750 facilities** added (through 6/30/2022); sizable base of steady **reordering accounts**
- Six consecutive quarters with sequential revenue growth

**Fair Access** campaign launched April 2022 to engage physician and patient stakeholders to support insured access with fair physician reimbursement



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Delivering the  
Power of Sight



# NEW PRODUCT OVERVIEW



# Our Product Development Process



## Comprehensive Understanding of Disease Physiology

Analyze available clinical data, science and literature to achieve sound understanding of disease



## Address the Underlying Causes

Developing and marketing products designed to restore natural functionality of diseased eyes for optimal combination of effectiveness and safety



## Intuitive Design

Innovate with intuitive, minimally invasive, user-friendly "go to" solutions and procedures for eyecare providers (ECPs)



## Patient Access

Maximize availability and accessibility of solutions to patients with a data-driven approach and clinical rigor

*Four fundamental requirements  
to deliver **consistent, effective and safe** outcomes for patients*

# Lead the Glaucoma and Dry Eye Categories

*Leverage Sight's Proven Development Expertise and Commercial Infrastructure*

Our product development initiatives further leverage:

- 1 An unparalleled clinical understanding of the underlying causes of glaucoma & dry eye
  - 2 A differentiated and efficient development process
  - 3 Ongoing and substantial investment in specialized Sales, Marketing, Clinical and Market Access resources that are developing the deep, focused stakeholder relationships throughout eyecare
  - 4 Through OMNI and TearCare, substantial goodwill / credibility with ECPs that associates Sight Sciences with highly proprietary, "best-in-class" innovative treatments
  - 5 High-quality corporate infrastructure that has been built with specific lens on being able to scale with a high growth, diverse operating environment
-

# Lead the Glaucoma and Dry Eye Disease Categories





# SURGICAL GLAUCOMA PRODUCT DEVELOPMENT OVERVIEW

## Offer a **Comprehensive Portfolio** of Six Products



In-office Injection of Sustained Release Pharmaceutical (Rx)



MILD TO MODERATE DISEASE



Implantable Canalicular Scaffold (MIGS)



MILD TO EARLY MODERATE DISEASE



SION  
Goniotomy



MILD TO EARLY MODERATE DISEASE



OMNI

OR Performed Canal-based Glaucoma Surgery (MIGS)

- 4. FDA-cleared canaloplasty followed by trabeculotomy
- 5. Canaloplasty alone IDE trial in process



MILD TO MODERATE DISEASE



OR Performed Suprachoroidal Implant (MIGS)



MODERATE TO ADVANCED DISEASE

2022 Introduction

2022 Introduction (3<sup>rd</sup> Gen)

# DRY EYE DISEASE PRODUCT DEVELOPMENT OVERVIEW

## Offer a **Comprehensive Portfolio** of Four Products



Over-the-counter  
Artificial Tear With A  
Differentiated Lipid Layer  
Technology



Dry Eye Disease  
Prescription  
Pharmaceutical  
Eyelid Ointment



Office-Based Eyelid  
Procedure



2023 Next Gen  
Release



Home-Based Eyelid Device  
Treatment



Delivering the  
Power of Sight



# FINANCIAL OVERVIEW

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# Strong Financial Profile

## Revenue by Segment (\$MM)

■ Dry Eye   ■ Surgical Glaucoma



\* Represents midpoint of FY22 total revenue guidance.

\*\* Includes \$0.9 MM charge from voluntary SmartHub replacement program related to expanded TearCare indication for use in 1Q2022.

## FY22 Highlights

- Q2 Revenue: \$17.2MM, +37% YoY
  - Surgical Glaucoma: \$15.9MM, +33% YoY
  - Dry Eye: \$1.3MM, +143% YoY
- Q2 Gross Margin: 84%
  - Surgical Glaucoma: 88%
  - Dry Eye: 41%
- Q2 YTD Revenue: \$32.1MM, +52% YoY
  - Surgical Glaucoma: \$29.8MM, +48% YoY
  - Dry Eye: \$2.3MM, +124% YoY
- Q2 YTD Gross Margin: 82%\*\*
  - Surgical Glaucoma: 88%
  - Dry Eye: 1%\*\*
- FY22 Guidance: \$68MM to \$72MM (+43% YoY at the midpoint)
- \$220.1M cash balance at 6/30/22



Delivering the  
Power of Sight



# APPENDIX

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# OMNI<sup>®</sup> Clinical Timeline

Name	Description	2022		2023		2024		2025	
		1H	2H	1H	2H	1H	2H	1H	2H
<b>PRECISION</b>	IDE study evaluating the safety and effectiveness of canaloplasty alone using new higher volume OMNI in conjunction with cataract extraction. IDE could be used to support a canaloplasty alone indication for use for OMNI			Initiation planned				Initial results available	
<b>TREY</b>	Retrospective study evaluating the effectiveness of Standalone intervention using OMNI in eyes with uncontrolled IOP previously treated with trabecular bypass canal implants	Initial results available		Results to be presented at ESCRS in September; Manuscript submitted					
<b>ROMEO II</b>	Multi-center study to evaluate longer term outcomes (18-24 months) from Elevated IOP cohort (>18 mmHg) in ROMEO study			Manuscript submitted					
<b>GEMINI 2.0</b>	NCT05044793: An Observational Multicenter Clinical Study To Assess The Long-Term Safety And Effectiveness Of The OMNI <sup>®</sup> Surgical System In Combination With Cataract Surgery In Eyes With Open Angle Glaucoma					Initial results available			
<b>ORION 2.0</b>	NCT04872348: An Observational Multicenter Clinical Study To Assess The Safety And Effectiveness Of The OMNI <sup>®</sup> Surgical System In Pseudophakic Eyes With Primary Open Angle Glaucoma. Evaluate 24-month durability of effectiveness and safety for OMNI					Initial results available			
<b>AAO/IRIS<sup>®</sup> Registry</b>	Evaluate historical data for OMNI and competing products from IRIS <sup>®</sup> Registry in the U.S.	Initiated		Initial results available					

Note: Clinical trials, including their design, endpoints and timing, are subject to change at the Company's discretion. Initial results may include preliminary data and interim analyses that are subject to change.